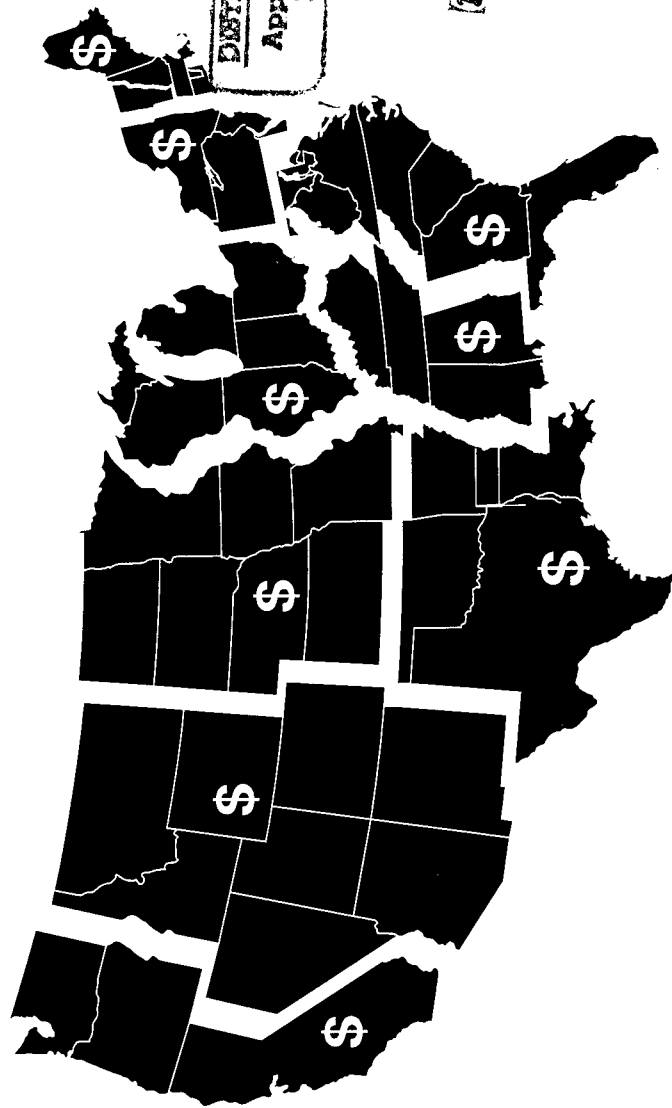




boy

## Fiscal Year 1996, 1995, and 1994



**NOTHING BUT THE TRUTH**

Approved for Release  
Dissemination Unlimited

DEC QUALITY INSPECTED 2

**DIRECTORATE FOR INFORMATION  
OPERATIONS AND REPORTS (DIOR)**

19970716 192

**WEST-201-02 HERRGOTT-WEIN WEIN-150**

# **PRIME CONTRACT AWARDS BY REGION AND STATE**

**Fiscal Years 1996, 1995, and 1994**

Department of Defense  
Washington Headquarters Services  
Directorate for Information  
Operations and Reports

For sale by the Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402-9371, Telephone: (202) 512-1800  
DTIC and NTIS identification number for the publication is DIOR/P06-96

## FOREWORD

*Prime Contract Awards by Region and State* is published annually. This issue provides information on the geographical distribution of Department of Defense prime contract awards over \$25,000 for fiscal years (FYs) 1996, 1995, and 1994, by the United States region and state.

This information is detailed in ten tables and three figures showing:

1. The net value and percent distribution of awards, by region and state, for FYs 1996, 1995, and 1994;
2. The net value and percent distribution of awards within the seven major hard goods programs, by region, for FYs 1996, 1995, and 1994;
3. The net value and percent distribution of awards in the 25 major procurement programs for each state for FYs 1996, 1995, and 1994; and
4. The net value and percent distribution of awards for research, development, test, and evaluation, by region and state, according to the type of contractor for FYs 1996, 1995, and 1994.

## TABLE OF CONTENTS

	PAGE
INTRODUCTION .....	1
PART I - Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000, by Region and State .....	3
PART II - Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000 for Major Hard Goods.....	9
PART III - Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000, by State.....	15
PART IV - Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000 for Research, Development, Test, and Evaluation .....	71

## LIST OF TABLES

	PAGE
I-1    Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000, by Region and State: FYs 1996, 1995, and 1994 .....	6
II-1   Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000 for Major Hard Goods, by Region: FYs 1996, 1995, and 1994 .....	12
II-2   Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000, by Major Hard Goods: FYs 1996, 1995, and 1994 .....	14
III-1   Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000 for the 25 Major Procurement Programs, by State: FYs 1996, 1995, and 1994 .....	17
III-2   Net Value and Percent Distribution of DoD Prime Contract Awards over \$25,000 for the Top Five States in Each of the 25 Major Procurement Programs: FY 1996 .....	69
IV-1   Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000 for Research, Development, Test, and Evaluation, According to Type of Contractor: FYs 1996, 1995, and 1994 .....	72
IV-2   Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000 for RDT&E, by Region: FYs 1996 and 1995 .....	73
IV-3   Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000 for RDT&E, by Region and State, According to Type of Contractor: FY 1996 .....	74

## List of Tables (Concluded)

IV-4	Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000 for RDT&E, by Region and State, According to Type of Contractor: FY 1995 .....	77
IV-5	Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000 for RDT&E, by Region and State, According to Type of Contractor: FY 1994 .....	80

# INTRODUCTION

This report contains a variety of data on the net value and percent distribution of DoD prime contract awards over \$25,000 within the United States, by region and state, for fiscal years (FYs) 1996, 1995, and 1994.

## Notes on Coverage

Contract work is not necessarily performed in the state where the contract is awarded. Most manufacturing contracts have been attributed to the contractor's location where the product will be processed and assembled. When contract work has been performed at more than one plant, the contract has been attributed to the location where the largest dollar amount of work was produced. Both construction and service contracts have been attributed to the state where the work is to be performed. Contracts for transportation and communication services, in most cases, have been attributed to the state where the contractor's home office is located. For purchases from wholesale or other distribution firms, the location is the contractor's business address.

Prime contract data are not a means of measuring the total volume of defense work performed within a state, as a substantial amount of the work may be subcontracted. Amounts not distributed by state include contract actions of \$25,000 or less, contract actions performed in classified locations, contract actions entered into overseas, and other contract actions for work performed in the U.S. outlying areas.

Some special characteristics of the data on prime contract awards by procurement program category should be noted:

1. The Electronics and Communication Equipment category includes all electronics procured separately under prime contract. However, in the case of Missiles and Space Systems or Aircraft Engines and Related Spares, electronics work is often a basic part of the assembly prime contract; therefore, awards for electronics are included in the statistics for these categories.
2. Contracts for all other types of equipment and parts for repair, maintenance, overhaul, modification, or other services, which can be identified with a specific category, are assigned to that category. As an example, the installation or inspection of equipment at ballistic missile sites is recorded as missile work in the state where the site is located. However, the contract for manufacturing such equipment is reported according to the location of the manufacturer's plant. Therefore, aircraft, missile, or other program contracts may be reported in states where there are no weapon assembly plants but where bases, laboratories, or suppliers of instruments, parts, or support equipment may be located.

## INTRODUCTION (Concluded)

3. The dollar value shown for each category includes the Research, Development, Test, and Evaluation (RDT&E) work associated with it. RDT&E coverage includes basic research, exploratory development, advanced development, demonstration/validation, engineering and manufacturing development, management support, and operational system development. Full definitions for each of these categories are provided in Defense Federal Acquisition Regulation Supplement 235.001.

4. Figures in these tables may not add up due to rounding. An “\*” in the percentage column represents a figure of less than 0.05 percent.

### Highlights

Total prime contract awards in FY 1996 totaled \$132,178 million, an increase of \$813 million, or 0.6 percent, more than FY 1995. Awards over \$25,000 for work performed within the U.S., by region and state, are shown in this report. These awards totaled \$109,408 million in FY 1996. The kinds of awards not included in this report (see Notes on Coverage) are distributed as follows:

Type of Awards	Awards in FY 1996		Awards in FY 1995		Awards in FY 1994	
	Millions	Percent	Millions	Percent	Millions	Percent
TOTAL - Prime Contract Awards	132,178	100	\$131,365	100	\$132,219	100
LESS						
Actions of \$25,000 or less	\$ 12,622	10	\$ 13,813	11	\$ 14,105	11
Not Assigned to a State	3,697	3	3,664	2	2,185	2
Work Outside the United States	6,450	5	4,883	4	5,613	4
SUBTOTAL	\$ 22,770	17	\$ 22,360	17	\$ 21,903	17
TOTAL - Awards Distributed to Regions and States	\$109,408	83	\$109,005	83	\$110,316	83

Note: Figures in this table may not add up due to rounding.



## PART I

### NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS OVER \$25,000, BY REGION AND STATE

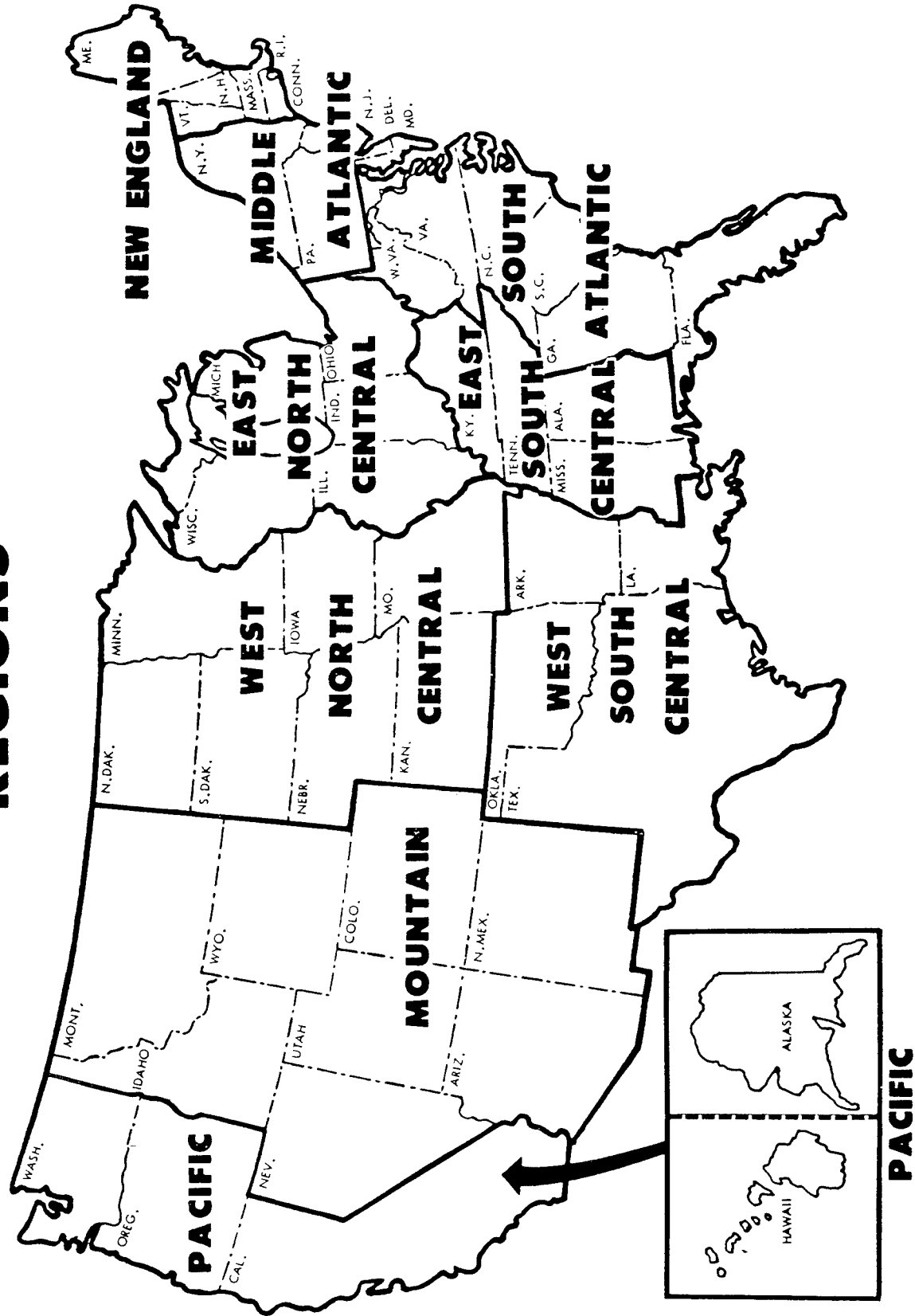
The U.S. regions are shown in Figure I-1, page 4. Those regions that make up the eastern part of the U.S. received awards totaling \$59,830 million, or 54.7 percent. The western regions received the remaining \$49,578 million, or 45.3 percent, of the awards. As shown in Figure I-2, page 5, the three regions that received the largest share of the awards in FY 1996 were the South Atlantic, 25.4 percent; the Pacific, 20.4 percent; and West South Central, 10.0 percent.

Table I-1, page 6, shows the net value and percent distribution of awards, by region and state, for FYs 1996, 1995, and 1994. Six of the nine regions showed an increase in prime contract awards from FY 1995 to FY 1996 with the East South Central having the largest increase (\$681 million, or 13.4 percent). The remaining three regions showed a decrease in prime contract awards, with the South Atlantic region having the largest decrease (\$2,403 million, or 8.0 percent).

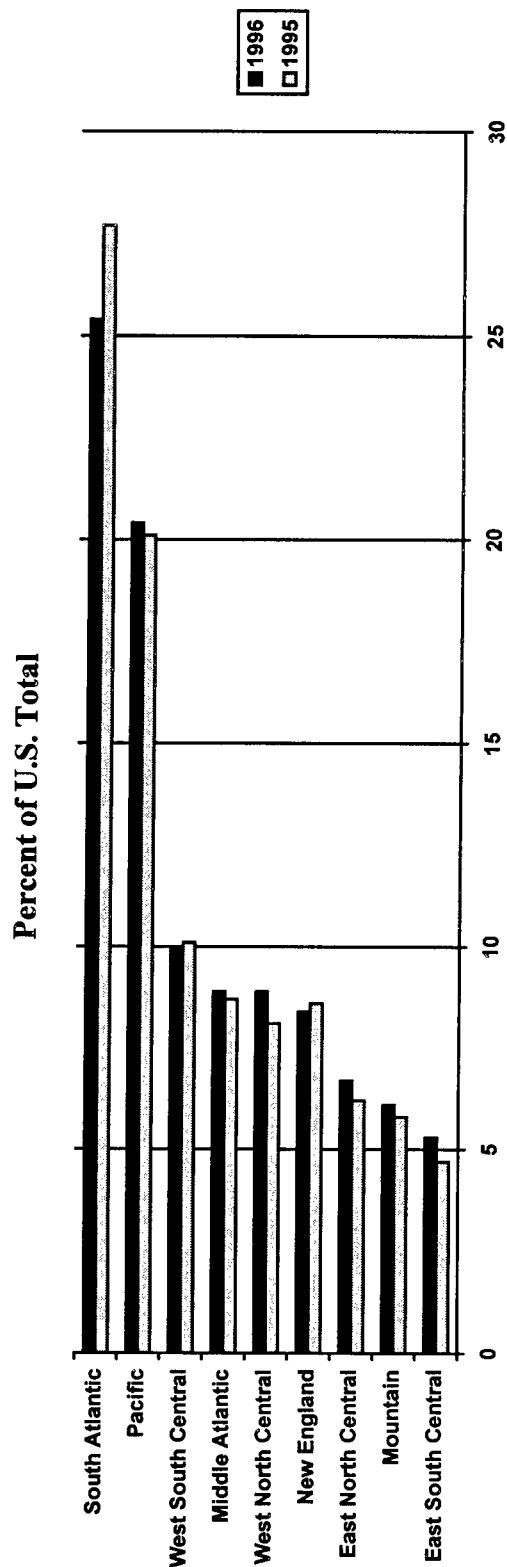
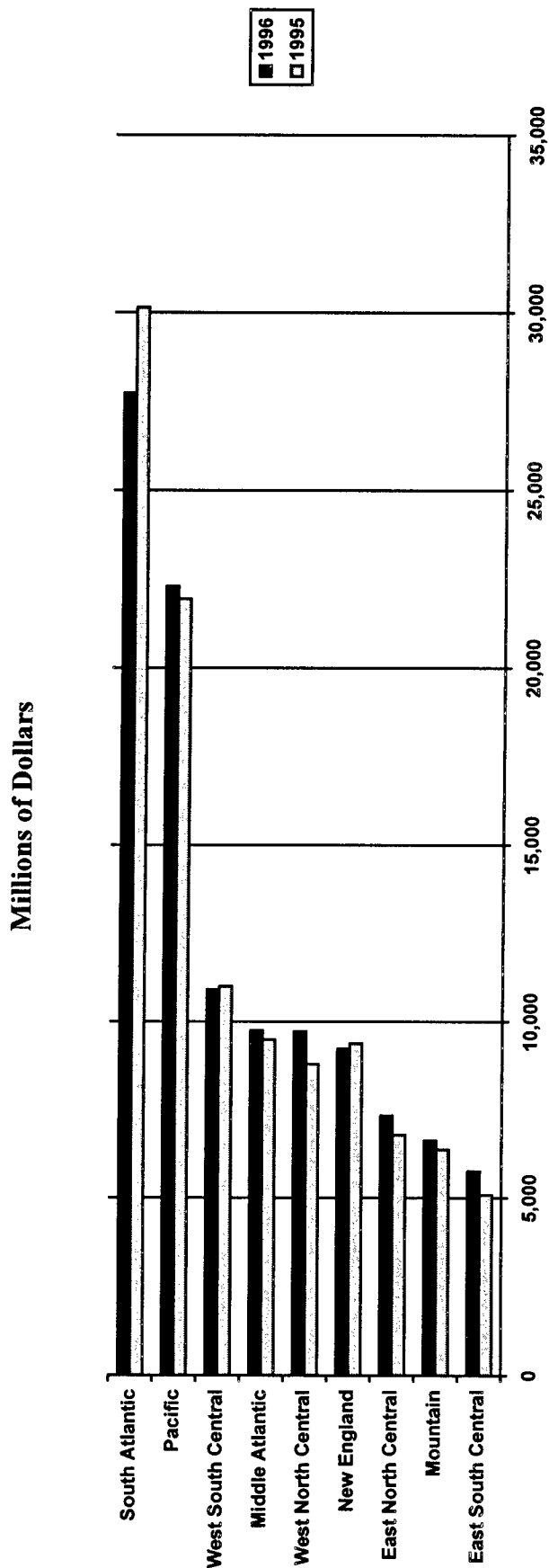
The following ten states had the largest percentage change in procurement award dollars from FY 1995 to FY 1996 (shown from largest percentage increase or decrease to smallest percentage increase or decrease). Of the individual states, Kentucky had the largest percentage increase, \$313 million, or 55.8 percent. Montana had the largest percentage decrease, \$43 million, or 32.2 percent.

State	Percent Change	Dollar Change (Millions)
Kentucky	55.8	\$ 313
Oregon	48.3	66
Hawaii	37.8	255
Idaho	36.8	36
District of Columbia	34.9	383
Montana	-32.2	-43
Nevada	31.9	69
Indiana	24.4	305
Mississippi	23.6	365
Pennsylvania	22.7	682

# REGIONS



**FIGURE 1-2**  
**PRIME CONTRACT AWARDS OVER \$25,000 - BY REGION**



**TABLE I-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000, BY REGION AND STATE: FYS 1996, 1995, AND 1994**

REGION AND STATE	THOUSANDS OF DOLLARS			PERCENT OF U.S. TOTAL		
	FY 1996	FY 1995	FY 1994	FY 1996	FY 1995	FY 1994
U.S. TOTAL	\$109,407,896	\$109,004,783	\$110,315,963	100.0	100.0	100.0
NEW ENGLAND						
Connecticut	2,638,261	2,718,021	2,450,070	2.4	2.5	2.2
Maine	4,797,225	710,676	924,545	0.7	0.7	0.8
Massachusetts	4,674,648	4,846,236	5,105,861	4.3	4.4	4.6
New Hampshire	567,892	504,153	368,981	0.5	0.5	0.3
Rhode Island	333,969	388,280	421,671	0.3	0.4	0.4
Vermont	225,425	207,290	57,436	0.2	0.2	0.1
TOTAL	9,237,419	9,374,656	9,328,565	8.4	8.6	8.5
MIDDLE ATLANTIC						
New Jersey	2,564,266	2,944,449	3,034,385	2.3	2.7	2.8
New York	3,501,011	3,538,497	3,629,346	3.2	3.2	3.3
Pennsylvania	3,687,356	3,004,951	2,760,129	3.4	2.8	2.5
TOTAL	9,752,633	9,487,897	9,423,860	8.9	8.7	8.5
EAST NORTH CENTRAL						
Illinois	1,256,010	1,150,882	1,256,390	1.1	1.1	1.1
Indiana	1,552,012	1,247,145	1,318,904	1.4	1.1	1.2
Michigan	1,241,336	1,287,987	1,601,720	1.1	1.2	1.5
Ohio	2,732,749	2,583,278	2,965,509	2.5	2.4	2.7
Wisconsin	551,276	515,937	773,662	0.5	0.5	0.7
TOTAL	7,333,382	6,785,229	7,916,186	6.7	6.2	7.2
WEST NORTH CENTRAL						
Iowa	370,617	436,519	309,216	0.3	0.4	0.3
Kansas	762,594	856,666	580,102	0.7	0.8	0.5
Minnesota	960,359	1,117,299	1,136,526	0.9	1.0	1.0
Missouri	7,093,008	5,847,496	6,146,610	6.5	5.4	5.6
Nebraska	322,036	286,509	309,938	0.3	0.3	0.3
North Dakota	106,090	126,619	119,979	0.1	0.1	0.1
South Dakota	109,968	128,615	74,780	0.1	0.1	0.1
TOTAL	9,724,672	8,799,722	8,677,152	8.9	8.1	7.9
SOUTH ATLANTIC						
Delaware	101,554	120,266	107,607	0.1	0.1	0.1
District of Columbia	1,482,673	1,099,477	1,095,905	1.4	1.0	1.0
Florida	5,862,638	6,216,173	5,910,498	5.4	5.7	5.4
Georgia	3,965,723	3,517,340	4,120,715	3.6	3.2	3.7
Maryland	4,136,786	4,492,301	4,256,141	3.8	4.1	3.9

Note: An 'x' in the percent column represents a figure of less than 0.05 percent.

TABLE I-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000, BY REGION AND STATE: FYS 1996, 1995, AND 1994

(Concluded)

REGION AND STATE	THOUSANDS OF DOLLARS			PERCENT OF U.S. TOTAL		
	FY 1996	FY 1995	FY 1994	FY 1996	FY 1995	FY 1994
SOUTH ATLANTIC (Cont.)						
North Carolina	1,421,074	1,354,349	1,162,610	1.3	1.2	1.1
South Carolina	1,012,497	1,007,444	998,111	0.9	0.9	0.9
Virginia	9,562,978	12,137,711	8,017,082	8.7	11.1	7.3
West Virginia	199,325	203,391	175,783	0.2	0.2	0.2
TOTAL	27,745,247	30,148,452	25,844,453	25.4	27.7	23.4
EAST SOUTH CENTRAL						
Alabama	1,838,275	1,881,926	1,673,090	1.7	1.7	1.5
Kentucky	874,094	561,215	769,101	0.8	0.5	0.7
Mississippi	1,912,107	1,547,415	1,855,122	1.7	1.4	1.7
Tennessee	1,137,231	1,090,632	1,172,784	1.0	1.0	1.1
TOTAL	5,761,707	5,081,188	5,470,097	5.3	4.7	5.0
WEST SOUTH CENTRAL						
Arkansas	249,280	223,473	373,506	0.2	0.2	0.3
Louisiana	1,077,870	1,030,771	2,148,113	1.0	0.9	1.9
Oklahoma	771,232	729,492	759,177	0.7	0.7	0.7
Texas	8,819,096	9,020,187	8,145,431	8.1	8.3	7.4
TOTAL	10,917,479	11,003,924	11,426,228	10.0	10.1	10.4
MOUNTAIN						
Arizona	2,910,933	2,438,363	1,974,865	2.7	2.2	1.8
Colorado	2,045,074	2,260,461	2,619,907	1.9	2.1	2.4
Idaho	132,517	96,902	66,162	0.1	0.1	0.1
Montana	90,611	133,679	63,418	0.1	0.1	0.1
Nevada	285,262	216,254	274,072	0.3	0.2	0.2
New Mexico	676,392	656,631	658,264	0.6	0.6	0.6
Utah	394,677	479,324	521,169	0.4	0.4	0.5
Wyoming	91,514	91,783	56,401	0.1	0.1	0.1
TOTAL	6,626,981	6,373,395	6,234,257	6.1	5.8	5.7
PACIFIC						
Alaska	564,890	553,126	627,271	0.5	0.5	0.6
California	18,229,723	18,277,309	22,573,105	16.7	16.8	20.5
Hawaii	928,480	673,640	803,297	0.8	0.6	0.7
Oregon	202,863	136,792	130,757	0.2	0.1	0.1
Washington	2,382,417	2,309,454	1,860,735	2.2	2.1	1.7
TOTAL	22,308,374	21,950,321	25,995,166	20.4	20.1	23.6

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

## PART II

### NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS OVER \$25,000 FOR MAJOR HARD GOODS

Figure II-1, on pages 10 and 11, shows the top three regions for FY 1996 in each of the seven major hard goods programs, as well as the net value and percent distribution of awards in each region for FYs 1996 and 1995. Eight of the nine regions are listed at least once, with the South Atlantic region ranked most frequent, placing first, second, or third in five of the seven major hard goods programs. The Pacific region is the second most frequently shown region, appearing in four of the seven major hard goods programs.

Table II-1, on pages 12 and 13, shows the net value and percent distribution of awards within the seven major hard goods programs, by region, for FYs 1996, 1995, and 1994. Table II-2, page 14, shows that awards within these hard goods programs accounted for 59 percent of all prime contract awards in FY 1996. Overall, the hard goods programs dollar amount decreased by \$189 million, or 0.3 percent, from FY 1995 to FY 1996. As shown in the chart below, the percent distribution of awards for Other Supplies and Services shows a steady increase over the three year period. Conversely, the percent distribution of awards for the major hard goods shows a consistent decrease.

Percent Distribution

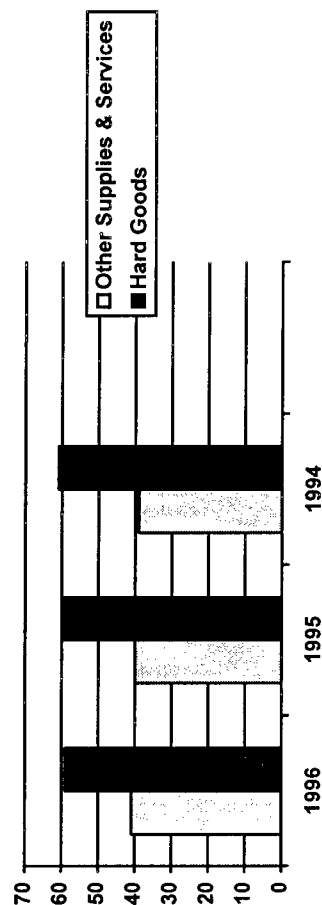
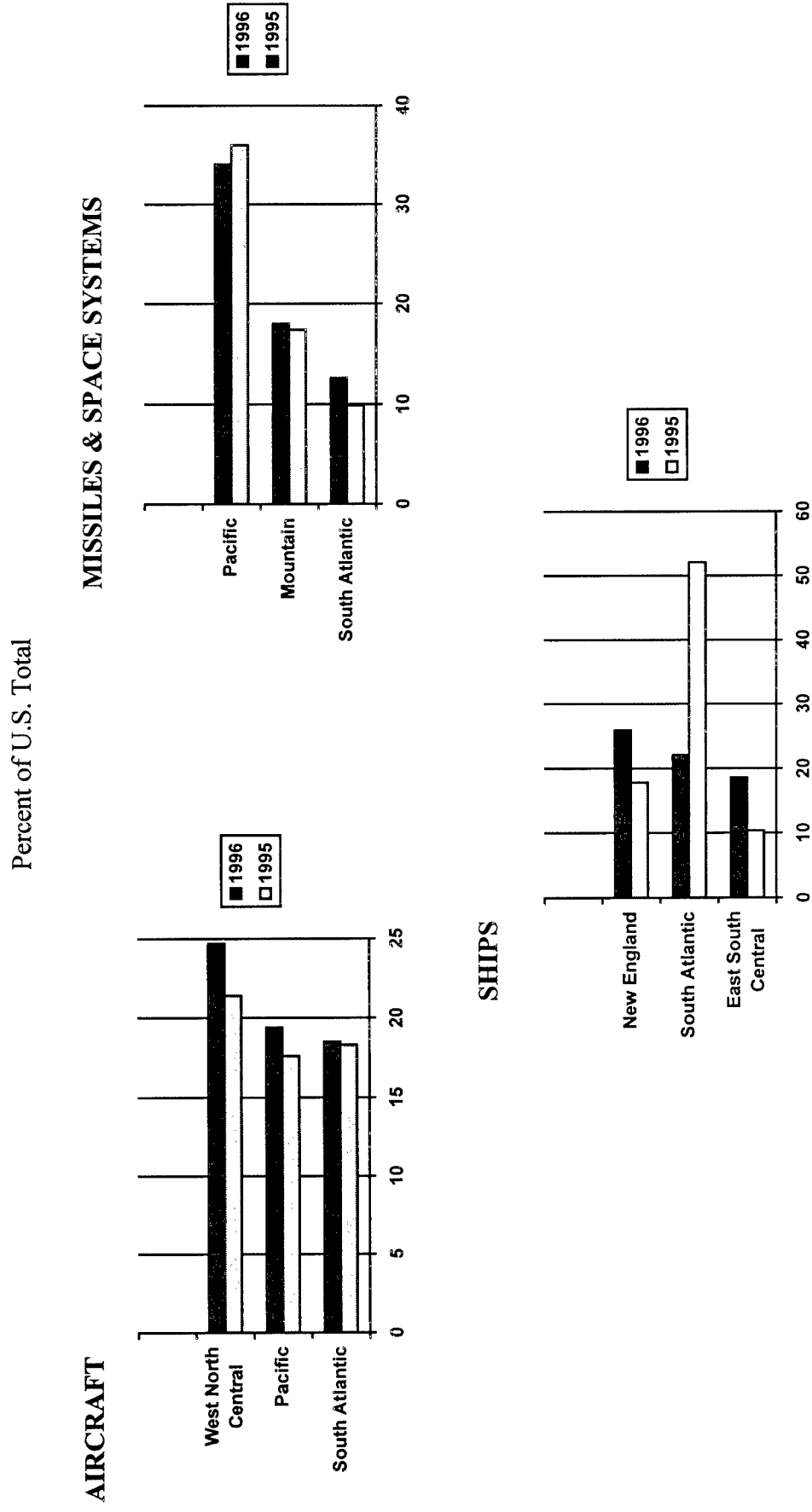


Figure II-1

REGIONS WITH THE HIGHEST PROPORTION OF PRIME CONTRACT AWARDS OVER \$25,000  
FOR MAJOR HARD GOODS: FYs 1996 AND 1995



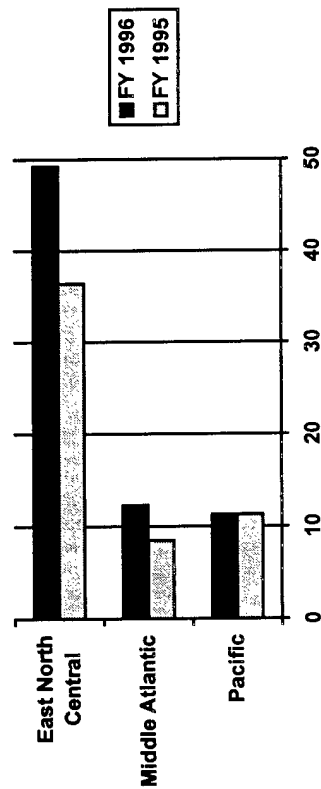
SOURCE: Table II-1

Figure II-1 (Concluded)

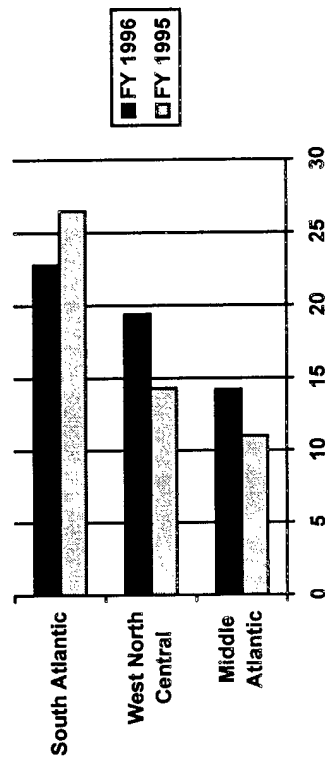
REGIONS WITH THE HIGHEST PROPORTION OF PRIME CONTRACT AWARDS OVER \$25,000  
FOR MAJOR HARD GOODS: FYs 1996 AND 1995

Percent of U.S. Total

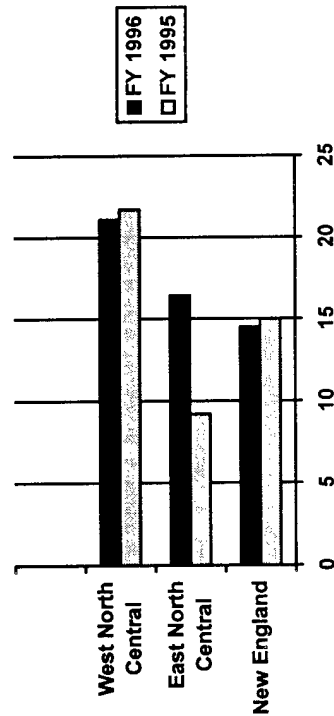
TANK - AUTOMOTIVE



WEAPONS



AMMUNITION



ELECTRONIC & COMMUNICATIONS EQUIPMENT

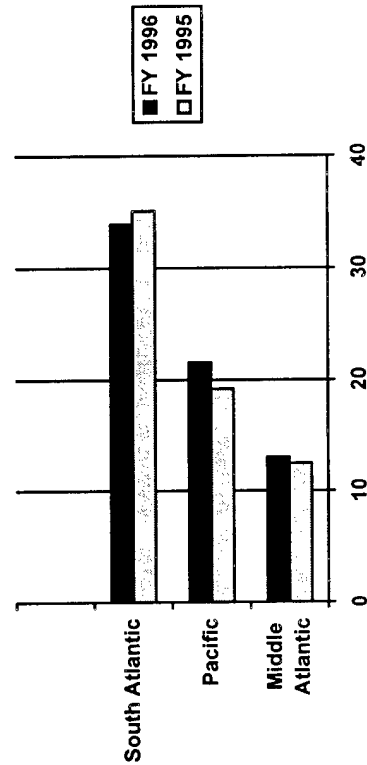




TABLE II-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR MAJOR HARD GOODS, BY REGION: FYS 1996, 1995, AND 1994

THOUSANDS OF DOLLARS				PERCENT OF U.S. TOTAL			
REGION AND STATE	FY 1996	FY 1995	FY 1994	FY 1996	FY 1995	FY 1994	FY 1994
AIRCRAFT							
NEW ENGLAND	\$1,556,702	\$2,110,275	\$2,127,443	6.0	8.9	7.8	7.8
MIDDLE ATLANTIC	1,496,510	1,703,310	1,712,658	5.8	7.2	6.2	6.2
EAST NORTH CENTRAL	1,305,815	1,366,906	1,541,542	5.0	5.8	5.6	5.6
WEST NORTH CENTRAL	6,418,896	5,066,570	5,245,716	24.7	21.4	19.1	19.1
SOUTH ATLANTIC	4,802,309	4,337,408	5,273,646	18.5	18.3	19.2	19.2
EAST SOUTH CENTRAL	273,832	340,330	350,199	1.1	1.4	1.3	1.3
WEST SOUTH CENTRAL	3,921,674	3,855,623	2,994,624	15.1	16.3	10.9	10.9
MOUNTAIN	1,131,451	712,773	524,487	4.4	3.0	1.9	1.9
PACIFIC	5,035,796	4,153,500	7,678,005	19.4	17.6	28.0	28.0
TOTAL	25,942,984	23,646,695	27,448,321	100.0	100.0	100.0	100.0
MISSILE AND SPACE SYSTEMS							
NEW ENGLAND	1,283,422	1,143,763	1,742,642	11.1	10.0	13.4	13.4
MIDDLE ATLANTIC	576,607	715,410	714,058	5.0	6.3	5.5	5.5
EAST NORTH CENTRAL	106,427	93,912	100,683	0.9	0.8	0.8	0.8
WEST NORTH CENTRAL	346,338	473,012	437,883	3.0	4.1	3.4	3.4
SOUTH ATLANTIC	1,460,052	1,134,812	1,345,150	12.6	9.9	10.3	10.3
EAST SOUTH CENTRAL	648,201	588,469	601,947	5.6	5.1	4.6	4.6
WEST SOUTH CENTRAL	1,114,073	1,176,654	1,237,446	9.6	10.3	9.5	9.5
MOUNTAIN	2,078,954	1,991,173	2,337,469	18.0	17.4	18.0	18.0
PACIFIC	3,939,738	4,119,955	4,497,833	34.1	36.0	34.6	34.6
TOTAL	11,553,813	11,437,159	13,015,111	100.0	100.0	100.0	100.0
SHIPS							
NEW ENGLAND	1,947,960	1,699,744	1,660,745	25.9	17.9	23.3	23.3
MIDDLE ATLANTIC	1,213,278	1,013,117	1,136,179	16.1	10.7	15.9	15.9
EAST NORTH CENTRAL	47,167	72,011	89,909	0.6	0.8	1.3	1.3
WEST NORTH CENTRAL	39,689	28,739	33,343	0.5	0.3	0.5	0.5
SOUTH ATLANTIC	1,663,113	4,937,211	1,289,507	22.1	52.1	18.1	18.1
EAST SOUTH CENTRAL	1,407,135	985,464	1,280,222	18.7	10.4	17.9	17.9
WEST SOUTH CENTRAL	369,179	91,572	983,896	4.9	1.0	13.8	13.8
MOUNTAIN	34,334	9,863	19,672	0.5	0.1	0.3	0.3
PACIFIC	798,675	635,613	646,825	10.6	6.7	9.1	9.1
TOTAL	7,520,530	9,473,332	7,140,299	100.0	100.0	100.0	100.0
TANK-AUTOMOTIVE							
NEW ENGLAND	211,289	199,733	124,397	7.1	7.9	4.1	4.1
MIDDLE ATLANTIC	365,251	214,735	116,160	12.3	8.5	3.8	3.8
EAST NORTH CENTRAL	1,465,015	919,785	1,966,192	49.2	36.4	64.4	64.4
WEST NORTH CENTRAL	78,602	62,341	69,906	2.6	2.5	2.3	2.3
SOUTH ATLANTIC	197,191	205,917	185,816	6.6	8.2	6.1	6.1

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE II-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR MAJOR HARD GOODS, BY REGION: FYs 1996, 1995, AND 1994  
(Concluded)

REGION AND STATE	THOUSANDS OF DOLLARS				PERCENT OF U.S. TOTAL			
	FY 1996	FY 1995	FY 1994		FY 1996	FY 1995	FY 1994	
<b>TANK-AUTOMOTIVE (Cont.)</b>								
EAST SOUTH CENTRAL	78,334	65,850	44,693		2.6	2.6		1.5
WEST SOUTH CENTRAL	205,701	557,666	80,038		6.9	22.1		2.6
MOUNTAIN	42,198	12,053	8,926		1.4	0.5		0.3
PACIFIC	336,919	285,874	458,682		11.3	11.3		15.0
TOTAL	2,980,501	2,523,954	3,054,811		100.0	100.0		100.0
<b>WEAPONS</b>								
NEW ENGLAND	88,026	122,278	118,002		5.8	7.6		10.1
MIDDLE ATLANTIC	214,194	177,618	152,274		14.2	11.0		13.1
EAST NORTH CENTRAL	81,437	42,693	98,592		5.4	2.6		8.5
WEST NORTH CENTRAL	293,246	231,775	103,628		19.4	14.3		17.1
SOUTH ATLANTIC	344,028	428,265	199,093		22.8	26.5		17.1
EAST SOUTH CENTRAL	72,368	28,632	64,748		4.8	1.8		5.6
WEST SOUTH CENTRAL	62,862	63,815	65,243		4.2	3.9		5.6
MOUNTAIN	162,418	330,576	180,480		10.8	20.4		15.5
PACIFIC	190,143	191,507	184,221		12.6	11.8		15.8
TOTAL	1,508,722	1,617,160	1,166,281		100.0	100.0		100.0
<b>AMMUNITION</b>								
NEW ENGLAND	286,728	299,034	157,258		14.5	15.0		10.1
MIDDLE ATLANTIC	208,877	92,664	57,925		10.5	4.6		3.7
EAST NORTH CENTRAL	324,425	184,055	103,107		16.4	9.2		6.7
WEST NORTH CENTRAL	417,501	432,806	227,394		21.1	21.7		32.1
SOUTH ATLANTIC	184,488	316,359	227,957		9.3	15.9		14.7
EAST SOUTH CENTRAL	146,585	181,750	125,957		7.4	9.1		8.1
WEST SOUTH CENTRAL	147,756	118,338	112,603		7.5	5.9		7.3
MOUNTAIN	96,527	81,427	110,554		4.9	4.1		7.1
PACIFIC	167,082	286,811	156,885		8.4	14.4		10.1
TOTAL	1,979,968	1,993,244	1,549,530		100.0	100.0		100.0
<b>ELECTRONICS AND COMMUNICATION EQUIPMENT</b>								
NEW ENGLAND	1,273,734	1,227,108	1,138,971		9.4	8.5		8.0
MIDDLE ATLANTIC	1,769,150	1,809,503	2,001,331		13.1	12.5		14.1
EAST NORTH CENTRAL	843,840	1,105,179	1,220,084		6.3	7.6		8.6
WEST NORTH CENTRAL	463,786	685,558	579,845		3.4	4.7		4.1
SOUTH ATLANTIC	4,577,271	5,086,351	4,612,896		33.9	35.1		32.4
EAST SOUTH CENTRAL	252,412	266,353	436,506		1.9	1.8		3.1
WEST SOUTH CENTRAL	798,814	850,762	712,339		5.9	5.9		5.0
MOUNTAIN	606,327	671,295	666,994		4.5	4.6		4.7
PACIFIC	2,913,901	2,781,303	2,860,785		21.6	19.2		20.1
TOTAL	13,499,235	14,483,412	14,229,750		100.0	100.0		100.0

**TABLE 11-2**  
**NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS OVER**  
**\$25,000, BY MAJOR HARD GOODS: FYs 1996, 1995, AND 1994**

(Amounts in Millions)

Type of Awards	FY 1996			FY 1995			FY 1994		
	Awards	% of Total	% of Hard Goods	Awards	% of Total	% of Hard Goods	Awards	% of Total	% of Hard Goods
<b>GRAND TOTAL Prime Contract Awards</b>	109,408	100	N/A	109,005	100	N/A	\$110,316	100	N/A
<b>HARD GOODS - Total</b>	64,986	59	100	65,175	60	100	67,604	61	100
Aircraft	25,943	24	40	23,647	22	36	27,448	25	41
Missiles & Space Systems	11,554	11	18	11,437	10	18	13,015	12	19
Ships	7,521	7	12	9,473	9	15	7,140	6	11
Tank-Automotive	2,981	3	5	2,524	2	4	3,054	3	5
Weapons	1,509	1	2	1,617	1	2	1,166	1	2
Ammunition	1,980	2	3	1,993	2	3	1,550	1	2
Electronics & Communication Equipment	13,499	12	21	14,483	13	22	14,230	13	21
<b>OTHER SUPPLIES &amp; SERVICES - Total</b>	44,422	41	N/A	43,830	40	N/A	42,712	39	N/A

*Note: Figures in this table may not add up due to rounding.*

## **PART III**

### **NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS OVER \$25,000, BY STATE**

The net value and percent distribution of awards in each of the 25 major procurement programs for FYs 1994 through 1996 for individual states are provided in Table III-1, beginning on page 17. Table III-2, page 69, shows the five leading states in each of these 25 procurement programs for FY 1996. While both California and Virginia ranked first in 5 of the programs, there was a broad representation of other states in the top five rankings. A total of 34 states appears in the table, one state less than appeared in FY 1995. In FY 1996, 13 states ranked first in one or more of the programs compared with 11 states in FY 1995.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

UNITED STATES - TOTAL

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$109,407,896	100.0	\$109,004,783	100.0	\$110,315,963	100.0
AIRFRAMES AND SPARES	19,191,471	100.0	16,278,337	100.0	20,266,645	100.0
AIRCRAFT ENGINES AND SPARES	3,438,761	100.0	3,328,836	100.0	3,781,448	100.0
OTHER AIRCRAFT EQUIPMENT	3,312,753	100.0	4,039,522	100.0	3,400,228	100.0
MISSILE AND SPACE SYSTEMS	11,553,813	100.0	11,437,159	100.0	13,015,111	100.0
SHIPS	7,520,530	100.0	9,473,332	100.0	7,140,299	100.0
COMBAT VEHICLES	1,911,537	100.0	1,492,209	100.0	2,049,301	100.0
NON-COMBAT VEHICLES	1,068,964	100.0	1,031,745	100.0	1,005,510	100.0
WEAPONS	1,508,722	100.0	1,617,160	100.0	1,166,281	100.0
AMMUNITION	1,979,968	100.0	1,993,244	100.0	1,549,530	100.0
ELECTRONICS AND COMMUNICATION EQUIP	13,499,235	100.0	14,483,412	100.0	14,229,750	100.0
PETROLEUM	2,638,712	100.0	2,438,869	100.0	3,235,248	100.0
OTHER FUELS AND LUBRICANTS	146,124	100.0	191,580	100.0	196,563	100.0
CONTAINERS AND HANDLING EQUIPMENT	8,711	100.0	12,139	100.0	14,805	100.0
TEXTILES, CLOTHING, AND EQUIPAGE	755,655	100.0	672,023	100.0	597,269	100.0
BUILDING SUPPLIES	18,467	100.0	41,786	100.0	47,516	100.0
SUBSISTENCE	1,580,866	100.0	1,843,042	100.0	1,515,147	100.0
TRANSPORTATION EQUIPMENT	558	100.0	601	100.0	388	100.0
PRODUCTION EQUIPMENT	158,840	100.0	174,161	100.0	167,989	100.0
CONSTRUCTION	11,008,886	100.0	10,689,929	100.0	11,200,089	100.0
CONSTRUCTION EQUIPMENT	17,623	100.0	23,698	100.0	46,157	100.0
MEDICAL & DENTAL SUPPLIES & EQUIP	607,425	100.0	316,104	100.0	330,391	100.0
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	15,879	100.0	24,594	100.0	38,178	100.0
MATERIALS HANDLING EQUIPMENT	61,077	100.0	35,097	100.0	30,603	100.0
ALL OTHER SUPPLIES AND EQUIPMENT	5,744,493	100.0	6,172,826	100.0	5,498,016	100.0
SERVICES	21,658,826	100.0	21,193,378	100.0	19,793,499	100.0

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

# Alabama

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$1,838,275	1.7	\$1,881,926	1.7	\$1,673,090	1.5
AIRFRAMES AND SPARES	38,244	0.2	98,581	0.6	107,186	0.5
AIRCRAFT ENGINES AND SPARES	827	*	801	*	435	*
OTHER AIRCRAFT EQUIPMENT	111,860	3.4	111,598	2.8	113,506	3.3
MISSILE AND SPACE SYSTEMS	629,615	5.4	557,723	4.9	532,801	4.1
SHIPS	13,158	0.2	15,551	0.2	5,956	0.1
COMBAT VEHICLES	27,111	1.4	45,138	3.0	3,526	0.2
NON-COMBAT VEHICLES	37,994	3.6	8,213	0.8	28,302	2.8
WEAPONS	38,006	2.5	22,610	1.4	15,037	1.3
AMMUNITION	4,744	0.2	497	*	4,629	0.3
ELECTRONICS AND COMMUNICATION EQUIP	87,620	0.6	82,649	0.6	77,193	0.5
PETROLEUM	60,648	2.3	60,768	2.5	84,869	2.6
OTHER FUELS AND LUBRICANTS	0	0.0	0	0.0	0	0.0
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	61,096	8.1	72,852	10.8	59,601	10.0
BUILDING SUPPLIES	240	1.3	669	1.6	760	1.6
SUBSISTENCE	3,914	0.2	7,514	0.4	9,769	0.6
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	2,257	1.4	5,960	3.4	9,287	5.5
CONSTRUCTION	155,583	1.4	199,773	1.9	176,227	1.6
CONSTRUCTION EQUIPMENT	73	0.4	222	0.9	218	0.5
MEDICAL & DENTAL SUPPLIES & EQUIP	6,526	1.1	1,289	0.4	948	0.3
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	138	0.9	65	0.3	249	0.7
MATERIALS HANDLING EQUIPMENT	67	0.1	0	0.0	343	1.1
ALL OTHER SUPPLIES AND EQUIPMENT	168,921	2.9	178,366	2.9	122,944	2.2
SERVICES	389,637	1.8	411,087	1.9	319,305	1.6

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

Alaska

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$564,890	0.5	\$553,126	0.5	\$627,271	0.6
AIRFRAMES AND SPARES	-86	*	2,186	*	455	*
AIRCRAFT ENGINES AND SPARES	0	0.0	0	0.0	0	0.0
OTHER AIRCRAFT EQUIPMENT	367	*	281	*	96	*
MISSILE AND SPACE SYSTEMS	5,204	*	277	*	0	0.0
SHIPS	-36	*	90	*	0	0.0
COMBAT VEHICLES	0	0.0	0	0.0	0	0.0
NON-COMBAT VEHICLES	0	0.0	162	*	0	0.0
WEAPONS	0	0.0	0	0.0	0	0.0
AMMUNITION	0	0.0	0	0.0	0	0.0
ELECTRONICS AND COMMUNICATION EQUIP	40,600	0.3	38,337	0.3	60,956	0.4
PETROLEUM	44,601	1.7	50,649	2.1	37,501	1.2
OTHER FUELS AND LUBRICANTS	24,480	16.8	13,370	7.0	31	*
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	0	0.0	0	0.0	0	0.0
BUILDING SUPPLIES	378	2.0	158	0.4	120	0.3
SUBSISTENCE	1,737	0.1	3,655	0.2	3,198	0.2
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	122	0.1	173	0.1	0	0.0
CONSTRUCTION	322,951	2.9	256,655	2.4	327,499	2.9
CONSTRUCTION EQUIPMENT	38	0.2	228	1.0	187	0.4
MEDICAL & DENTAL SUPPLIES & EQUIP	33	*	0	0.0	0	0.0
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	0	0.0	0	0.0	0	0.0
MATERIALS HANDLING EQUIPMENT	0	0.0	90	0.3	798	2.6
ALL OTHER SUPPLIES AND EQUIPMENT	27,923	0.5	18,418	0.3	19,892	0.4
SERVICES	96,577	0.4	168,395	0.8	176,539	0.9

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

Arizona

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$2,910,933	2.7	\$2,438,363	2.2	\$1,974,865	1.8
AIRFRAMES AND SPARES	659,669	3.4	356,299	2.2	251,381	1.2
AIRCRAFT ENGINES AND SPARES	56,261	1.6	40,592	1.2	32,936	0.9
OTHER AIRCRAFT EQUIPMENT	189,963	5.7	140,325	3.5	96,966	2.9
MISSILE AND SPACE SYSTEMS	999,519	8.7	851,398	7.4	757,002	5.8
SHIPS	30,859	0.4	9,263	0.1	17,133	0.2
COMBAT VEHICLES	15,933	0.8	3,055	0.2	2,557	0.1
NON-COMBAT VEHICLES	3,182	0.3	805	0.1	2,148	0.2
WEAPONS	100,599	6.7	253,341	15.7	134,056	11.5
AMMUNITION	34,759	1.8	27,938	1.4	69,436	4.5
ELECTRONICS AND COMMUNICATION EQUIP	251,471	1.9	307,044	2.1	227,043	1.6
PETROLEUM	10,169	0.4	3,831	0.2	4,986	0.2
OTHER FUELS AND LUBRICANTS	0	0.0	0	0.0	50	*
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	19,458	2.6	15,775	2.3	6,382	1.1
BUILDING SUPPLIES	242	1.3	33	0.1	172	0.4
SUBSISTENCE	5,814	0.4	7,478	0.4	8,627	0.6
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	0	0.0	147	0.1	1,594	0.9
CONSTRUCTION	173,660	1.6	148,482	1.4	125,173	1.1
CONSTRUCTION EQUIPMENT	793	4.5	151	0.6	27	0.1
MEDICAL & DENTAL SUPPLIES & EQUIP	1,708	0.3	1,289	0.4	433	0.1
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	77	0.5	168	0.7	134	0.4
MATERIALS HANDLING EQUIPMENT	37	0.1	0	0.0	302	1.0
ALL OTHER SUPPLIES AND EQUIPMENT	97,063	1.7	69,680	1.1	63,797	1.2
SERVICES	259,699	1.2	201,269	0.9	172,528	0.9

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.



TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

# Arkansas

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$249,280	0.2	\$223,473	0.2	\$373,506	0.3
AIRFRAMES AND SPARES	8,611	*	6,181	*	4,313	*
AIRCRAFT ENGINES AND SPARES	1,904	0.1	723	*	0	0.0
OTHER AIRCRAFT EQUIPMENT	4,323	0.1	2,176	0.1	4,065	0.1
MISSILE AND SPACE SYSTEMS	32,143	0.3	17,427	0.2	107,182	0.8
SHIPS	438	*	3,502	*	716	*
COMBAT VEHICLES	36	*	135	*	501	*
NON-COMBAT VEHICLES	135	*	127	*	801	0.1
WEAPONS	4,777	0.3	414	*	1,325	0.1
AMMUNITION	16,667	0.8	0	0.0	1,383	0.1
ELECTRONICS AND COMMUNICATION EQUIP	1,809	*	12,947	0.1	2,947	*
PETROLEUM	15,213	0.6	12,705	0.5	3,539	0.1
OTHER FUELS AND LUBRICANTS	0	0.0	0	0.0	0	0.0
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	19,146	2.5	17,810	2.7	10,649	1.8
BUILDING SUPPLIES	213	1.2	173	0.4	190	0.4
SUBSISTENCE	21,140	1.3	33,523	1.8	34,527	2.3
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	28	7.2
PRODUCTION EQUIPMENT	852	0.5	127	0.1	631	0.4
CONSTRUCTION	71,456	0.6	67,604	0.6	92,612	0.8
CONSTRUCTION EQUIPMENT	27	0.2	0	0.0	98	0.2
MEDICAL & DENTAL SUPPLIES & EQUIP	315	0.1	72	*	147	*
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	0	0.0	43	0.2	67	0.2
MATERIALS HANDLING EQUIPMENT	202	0.3	122	0.3	334	1.1
ALL OTHER SUPPLIES AND EQUIPMENT	14,142	0.2	10,009	0.2	13,293	0.2
SERVICES	35,732	0.2	37,654	0.2	94,156	0.5

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

California

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$18,229,723	16.7	\$18,277,309	16.8	\$22,573,105	20.5
AIRFRAMES AND SPARES	4,114,468	21.4	3,243,413	19.9	7,015,426	34.6
AIRCRAFT ENGINES AND SPARES	72,989	2.1	61,847	1.9	56,191	1.5
OTHER AIRCRAFT EQUIPMENT	456,411	13.8	592,973	14.7	573,400	16.9
MISSILE AND SPACE SYSTEMS	3,805,530	32.9	3,931,900	34.4	4,343,421	33.4
SHIPS	739,685	9.8	548,193	5.8	589,044	8.2
COMBAT VEHICLES	266,590	13.9	270,486	18.1	414,389	20.2
NON-COMBAT VEHICLES	7,821	0.7	6,394	0.6	27,142	2.7
WEAPONS	174,543	11.6	167,979	10.4	183,558	15.7
AMMUNITION	159,930	8.1	224,278	11.3	154,668	10.0
ELECTRONICS AND COMMUNICATION EQUIP	2,221,864	16.5	1,998,283	13.8	2,234,430	15.7
PETROLEUM	234,076	8.9	454,095	18.6	615,739	19.0
OTHER FUELS AND LUBRICANTS	1,075	0.7	47,725	24.9	13,667	7.0
CONTAINERS AND HANDLING EQUIPMENT	2,709	31.1	685	5.6	6,975	47.1
TEXTILES, CLOTHING, AND EQUIPAGE	2,163	0.3	20,468	3.0	14,538	2.4
BUILDING SUPPLIES	2,057	11.1	22,170	53.1	25,502	53.7
SUBSISTENCE	105,316	6.7	267,046	14.5	152,389	10.1
TRANSPORTATION EQUIPMENT	127	22.7	0	0.0	0	0.0
PRODUCTION EQUIPMENT	51,910	32.7	44,241	25.4	15,791	9.4
CONSTRUCTION	1,462,520	13.3	1,436,792	13.4	1,511,094	13.5
CONSTRUCTION EQUIPMENT	837	4.8	2,742	11.6	3,649	7.9
MEDICAL & DENTAL SUPPLIES & EQUIP	247,319	40.7	111,389	35.2	105,530	31.9
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	1,816	11.4	2,771	11.3	8,144	21.3
MATERIALS HANDLING EQUIPMENT	14,591	23.9	6,551	18.7	3,037	9.9
ALL OTHER SUPPLIES AND EQUIPMENT	768,738	13.4	826,099	13.4	760,808	13.8
SERVICES	3,314,638	15.3	3,988,786	18.8	3,744,574	18.9

Note: An 'n' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

Colorado

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$2,045,074	1.9	\$2,260,461	2.1	\$2,619,907	2.4
AIRFRAMES AND SPARES	5,881	*	2,847	*	4,410	*
AIRCRAFT ENGINES AND SPARES	325	*	80	*	0	0.0
OTHER AIRCRAFT EQUIPMENT	81,645	2.5	56,124	1.4	27,103	0.8
MISSILE AND SPACE SYSTEMS	949,615	8.2	1,067,356	9.3	1,493,016	11.5
SHIPS	1,748	*	1,956	*	995	*
COMBAT VEHICLES	1,599	0.1	1,315	0.1	201	*
NON-COMBAT VEHICLES	1,240	0.1	1,650	0.2	720	0.1
WEAPONS	4,130	0.3	11,144	0.7	384	*
AMMUNITION	5,242	0.3	3,593	0.2	3,254	0.2
ELECTRONICS AND COMMUNICATION EQUIP	227,735	1.7	212,112	1.5	231,040	1.6
PETROLEUM	553	*	20,602	0.8	2,576	0.1
OTHER FUELS AND LUBRICANTS	18,909	12.9	7,301	3.8	13,472	6.9
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	741	0.1	536	0.1	307	0.1
BUILDING SUPPLIES	1,650	8.9	582	1.4	676	1.4
SUBSISTENCE	30,007	1.9	187,500	10.2	21,796	1.4
TRANSPORTATION EQUIPMENT	40	7.1	0	0.0	0	0.0
PRODUCTION EQUIPMENT	313	0.2	3,015	1.7	1,999	1.2
CONSTRUCTION	169,319	1.5	177,341	1.7	291,692	2.6
CONSTRUCTION EQUIPMENT	44	0.3	72	0.3	181	0.4
MEDICAL & DENTAL SUPPLIES & EQUIP	13,464	2.2	4,145	1.3	5,905	1.8
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	202	1.3	166	0.7	30	0.1
MATERIALS HANDLING EQUIPMENT	26	*	0	0.0	187	0.6
ALL OTHER SUPPLIES AND EQUIPMENT	56,368	1.0	55,624	0.9	65,390	1.2
SERVICES	474,280	2.2	445,400	2.1	454,572	2.3

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

# Connecticut

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$2,638,261	2.4	\$2,718,021	2.5	\$2,450,070	2.2
AIRFRAMES AND SPARES	625,318	3.3	724,967	4.5	1,019,870	5.0
AIRCRAFT ENGINES AND SPARES	165,273	4.8	188,729	5.7	147,101	3.9
OTHER AIRCRAFT EQUIPMENT	77,535	2.3	99,501	2.5	96,481	2.8
MISSILE AND SPACE SYSTEMS	31,349	0.3	35,880	0.3	24,259	0.2
SHIPS	1,144,806	15.2	957,271	10.1	633,803	8.9
COMBAT VEHICLES	64,647	3.4	105,174	7.0	47,623	2.3
NON-COMBAT VEHICLES	1,614	0.2	1,878	0.2	5,349	0.5
WEAPONS	22,900	1.5	25,417	1.6	12,918	1.1
AMMUNITION	10,833	0.5	2,642	0.1	8,540	0.6
ELECTRONICS AND COMMUNICATION EQUIP	72,215	0.5	79,085	0.5	63,114	0.4
PETROLEUM	18,235	0.7	1,198	*	12,748	0.4
OTHER FUELS AND LUBRICANTS	635	0.4	554	0.3	860	0.4
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	0	0.0	117	0.8
TEXTILES, CLOTHING, AND EQUIPAGE	6,178	0.8	11,763	1.8	7,922	1.3
BUILDING SUPPLIES	-148	-0.8	32	0.1	32	0.1
SUBSISTENCE	11,449	0.7	67,938	3.7	5,750	0.4
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	388	0.2	2,108	1.2	770	0.5
CONSTRUCTION	102,855	0.9	83,484	0.8	78,679	0.7
CONSTRUCTION EQUIPMENT	847	4.8	276	1.2	531	1.2
MEDICAL & DENTAL SUPPLIES & EQUIP	8,126	1.3	9,352	3.0	7,392	2.2
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	0	0.0	105	0.4	34	0.1
MATERIALS HANDLING EQUIPMENT	262	0.4	176	0.5	0	0.0
ALL OTHER SUPPLIES AND EQUIPMENT	86,823	1.5	129,832	2.1	115,472	2.1
SERVICES	186,122	0.9	190,657	0.9	160,706	0.8

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

# Delaware

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$101,554	0.1	\$120,266	0.1	\$107,607	0.1
AIRFRAMES AND SPARES						
AIRCRAFT ENGINES AND SPARES	200	*	0	0.0	154	*
OTHER AIRCRAFT EQUIPMENT	519	*	658	*	7,396	0.2
MISSILE AND SPACE SYSTEMS	131	*	21	*	93	*
SHIPS	1,378	*	1,449	*	842	*
	273	*	3,191	*	472	*
COMBAT VEHICLES						
NON-COMBAT VEHICLES	77	*	68	*	180	*
WEAPONS	0	0.0	0	0.0	0	0.0
AMMUNITION	180	*	0	0.0	141	*
ELECTRONICS AND COMMUNICATION EQUIP	2,836	0.1	23,363	1.2	3,695	0.2
	1,468	*	1,128	*	1,038	*
PETROLEUM						
OTHER FUELS AND LUBRICANTS	0	0.0	0	0.0	0	0.0
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	0	0.0	0	0.0	0	0.0
BUILDING SUPPLIES	5,468	0.7	2,524	0.4	2,544	0.4
	0	0.0	0	0.0	0	0.0
SUBSISTENCE						
TRANSPORTATION EQUIPMENT	1,804	0.1	1,773	0.1	4,835	0.3
PRODUCTION EQUIPMENT	0	0.0	0	0.0	0	0.0
CONSTRUCTION	0	0.0	28	*	28	*
CONSTRUCTION EQUIPMENT	48,897	0.4	42,361	0.4	29,214	0.3
	505	2.9	32	0.1	413	0.9
MEDICAL & DENTAL SUPPLIES & EQUIP						
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	1,245	0.2	1,051	0.3	1,234	0.4
MATERIALS HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
ALL OTHER SUPPLIES AND EQUIPMENT	0	0.0	0	0.0	0	0.0
SERVICES	8,368	0.1	17,880	0.3	27,919	0.5
	28,205	0.1	24,742	0.1	27,408	0.1

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

# District of Columbia

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$1,482,673	1.4	\$1,099,477	1.0	\$1,095,905	1.0
AIRFRAMES AND SPARES	221	*	138	*	57	*
AIRCRAFT ENGINES AND SPARES	0	0.0	0	0.0	415	*
OTHER AIRCRAFT EQUIPMENT	834	*	84	*	84	*
MISSILE AND SPACE SYSTEMS	663	*	4,043	*	3,227	*
SHIPS	279,583	3.7	218,596	2.3	59,790	0.8
COMBAT VEHICLES	0	0.0	0	0.0	0	0.0
NON-COMBAT VEHICLES	0	0.0	30	*	0	0.0
WEAPONS	417	*	5,010	0.3	4,394	0.4
AMMUNITION	0	0.0	0	0.0	100	*
ELECTRONICS AND COMMUNICATION EQUIP	100,840	0.7	83,113	0.6	62,922	0.4
PETROLEUM	0	0.0	1,375	0.1	24,615	0.8
OTHER FUELS AND LUBRICANTS	771	0.5	0	0.0	0	0.0
CONTAINERS AND HANDLING EQUIPMENT	119	1.4	0	0.0	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	535	0.1	164	*	404	0.1
BUILDING SUPPLIES	0	0.0	0	0.0	118	0.2
SUBSISTENCE	0	0.0	0	0.0	26	*
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	50	*	2,200	1.3	0	0.0
CONSTRUCTION	173,943	1.6	117,312	1.1	168,602	1.5
CONSTRUCTION EQUIPMENT	0	0.0	2,282	9.6	1,857	4.0
MEDICAL & DENTAL SUPPLIES & EQUIP	1,199	0.2	1,289	0.4	1,466	0.4
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	59	0.4	270	1.1	219	0.6
MATERIALS HANDLING EQUIPMENT	0	0.0	-2,665	-7.6	0	0.0
ALL OTHER SUPPLIES AND EQUIPMENT	144,237	2.5	149,512	2.4	164,095	3.0
SERVICES	779,202	3.6	516,727	2.4	603,515	3.0

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1996, 1995, AND 1994

# Florida

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$5,862,638	5.4	\$6,216,173	5.7	\$5,910,498	5.4
AIRFRAMES AND SPARES	124,063	0.6	136,289	0.8	30,701	0.2
AIRCRAFT ENGINES AND SPARES	1,508,904	43.9	922,202	27.7	1,499,161	39.6
OTHER AIRCRAFT EQUIPMENT	192,979	5.8	446,880	11.1	416,082	12.2
MISSILE AND SPACE SYSTEMS	439,240	3.8	298,093	2.6	364,293	2.8
SHIPS	65,673	0.9	87,714	0.9	-10,234	-0.1
COMBAT VEHICLES	131,184	6.9	142,487	9.5	140,883	6.9
NON-COMBAT VEHICLES	8,908	0.8	21,175	2.1	10,570	1.1
WEAPONS	81,160	5.4	88,537	5.5	90,186	7.7
AMMUNITION	129,032	6.5	180,738	9.1	160,112	10.3
ELECTRONICS AND COMMUNICATION EQUIP	1,257,173	9.3	1,685,425	11.6	1,371,687	9.6
PETROLEUM	13,046	0.5	18,860	0.8	33,395	1.0
OTHER FUELS AND LUBRICANTS	123	0.1	358	0.2	775	0.4
CONTAINERS AND HANDLING EQUIPMENT	2,563	29.4	3,025	24.9	1,145	7.7
TEXTILES, CLOTHING, AND EQUIPAGE	9,117	1.2	7,297	1.1	6,704	1.1
BUILDING SUPPLIES	2,174	11.8	762	1.8	213	0.4
SUBSISTENCE	47,434	3.0	30,064	1.6	39,295	2.6
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	3,347	2.1	1,442	0.8	4,800	2.9
CONSTRUCTION	473,463	4.3	686,060	6.4	418,193	3.7
CONSTRUCTION EQUIPMENT	1,690	9.6	100	0.4	2,099	4.5
MEDICAL & DENTAL SUPPLIES & EQUIP	3,937	0.6	4,466	1.4	3,034	0.9
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	143	0.9	51	0.2	686	1.8
MATERIALS HANDLING EQUIPMENT	321	0.5	1,405	4.0	991	3.2
ALL OTHER SUPPLIES AND EQUIPMENT	367,676	6.4	448,814	7.3	434,487	7.9
SERVICES	999,287	4.6	1,003,928	4.7	891,239	4.5

Note: An 'w' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

# Georgia

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$3,965,723	3.6	\$3,517,340	3.2	\$4,120,715	3.7
AIRFRAMES AND SPARES	2,483,385	12.9	2,170,470	13.3	2,706,324	13.4
AIRCRAFT ENGINES AND SPARES	1,857	0.1	3,559	0.1	5,798	0.2
OTHER AIRCRAFT EQUIPMENT	37,176	1.1	38,720	1.0	63,562	1.9
MISSILE AND SPACE SYSTEMS	93,991	0.8	125,069	1.1	107,703	0.8
SHIPS	156,035	2.1	17,628	0.2	24,747	0.3
COMBAT VEHICLES	269	*	2,617	0.2	772	*
NON-COMBAT VEHICLES	3,905	0.4	6,427	0.6	1,285	0.1
WEAPONS	12,446	0.8	9,928	0.6	1,351	0.1
AMMUNITION	9,702	0.5	10,498	0.5	2,909	0.2
ELECTRONICS AND COMMUNICATION EQUIP	219,077	1.6	180,709	1.2	168,802	1.2
PETROLEUM	35,953	1.4	29,602	1.2	11,532	0.4
OTHER FUELS AND LUBRICANTS	0	0.0	9,423	4.9	8,345	4.2
CONTAINERS AND HANDLING EQUIPMENT	-741	-8.5	1,943	16.0	33	0.2
TEXTILES, CLOTHING, AND EQUIPAGE	23,776	3.1	30,116	4.5	16,422	2.7
BUILDING SUPPLIES	372	2.0	1,279	3.1	652	1.4
SUBSISTENCE	32,719	2.1	19,965	1.1	25,533	1.7
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	42	10.9
PRODUCTION EQUIPMENT	686	0.4	707	0.4	469	0.3
CONSTRUCTION	337,287	3.1	385,911	3.6	401,703	3.6
CONSTRUCTION EQUIPMENT	0	0.0	129	0.5	47	0.1
MEDICAL & DENTAL SUPPLIES & EQUIP	6,525	1.1	4,248	1.3	3,718	1.1
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	105	0.7	125	0.5	270	0.7
MATERIALS HANDLING EQUIPMENT	225	0.4	266	0.8	1,331	4.4
ALL OTHER SUPPLIES AND EQUIPMENT	142,520	2.5	103,697	1.7	138,305	2.5
SERVICES	368,451	1.7	364,305	1.7	429,060	2.2

Note: An 'x' in the percent column represents a figure of less than 0.05 percent.



TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

Hawaii

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$928,480	0.8	\$673,640	0.6	\$803,297	0.7
AIRFRAMES AND SPARES	39	*	0	0.0	0	0.0
AIRCRAFT ENGINES AND SPARES	89	*	0	0.0	0	0.0
OTHER AIRCRAFT EQUIPMENT	67	*	34	*	0	0.0
MISSILE AND SPACE SYSTEMS	6,088	0.1	20,452	0.2	7,975	0.1
SHIPS	18,140	0.2	23,789	0.3	22,049	0.3
COMBAT VEHICLES	0	0.0	0	0.0	0	0.0
NON-COMBAT VEHICLES	0	0.0	0	0.0	0	0.0
WEAPONS	0	0.0	0	0.0	0	0.0
AMMUNITION	0	0.0	0	0.0	0	0.0
ELECTRONICS AND COMMUNICATION EQUIP	30,838	0.2	26,485	0.2	25,855	0.2
PETROLEUM	33,633	1.3	34,574	1.4	26,056	0.8
OTHER FUELS AND LUBRICANTS	0	0.0	0	0.0	0	0.0
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	1,039	8.6	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	124	*	75	*	0	0.0
BUILDING SUPPLIES	584	3.2	747	1.8	811	1.7
SUBSISTENCE	8,436	0.5	11,544	0.6	13,121	0.9
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	0	0.0	0	0.0	26	*
CONSTRUCTION	513,290	4.7	318,231	3.0	484,046	4.3
CONSTRUCTION EQUIPMENT	0	0.0	0	0.0	0	0.0
MEDICAL & DENTAL SUPPLIES & EQUIP	6,255	1.0	1,245	0.4	1,876	0.6
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	0	0.0	45	0.2	39	0.1
MATERIALS HANDLING EQUIPMENT	1,629	2.7	0	0.0	0	0.0
ALL OTHER SUPPLIES AND EQUIPMENT	55,974	1.0	34,841	0.6	23,891	0.4
SERVICES	253,294	1.2	200,537	0.9	197,551	1.0

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1996, 1995, AND 1994

Idaho

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$132,517	0.1	\$96,902	0.1	\$66,162	0.1
AIRFRAMES AND SPARES	1,192	*	1,274	*	0	0.0
AIRCRAFT ENGINES AND SPARES	0	0.0	87	*	0	0.0
OTHER AIRCRAFT EQUIPMENT	97	*	202	*	0	0.0
MISSILE AND SPACE SYSTEMS	602	*	766	*	1,060	*
SHIPS	0	0.0	50	*	441	*
COMBAT VEHICLES	99	*	0	0.0	0	0.0
NON-COMBAT VEHICLES	0	0.0	0	0.0	0	0.0
WEAPONS	28	*	0	0.0	0	0.0
AMMUNITION	1,110	0.1	31	*	1,470	0.1
ELECTRONICS AND COMMUNICATION EQUIP	5,241	*	1,510	*	635	*
PETROLEUM	2,363	0.1	453	*	6,795	0.2
OTHER FUELS AND LUBRICANTS	0	0.0	0	0.0	1,769	0.9
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	2,462	0.3	1,769	0.3	0	0.0
BUILDING SUPPLIES	59	0.3	30	0.1	144	0.3
SUBSISTENCE	7,584	0.5	8,552	0.5	4,537	0.3
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	0	0.0	0	0.0	0	0.0
CONSTRUCTION	59,324	0.5	49,253	0.5	25,543	0.2
CONSTRUCTION EQUIPMENT	0	0.0	0	0.0	0	0.0
MEDICAL & DENTAL SUPPLIES & EQUIP	1,388	0.2	388	0.1	288	0.1
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	48	0.3	861	3.5	0	0.0
MATERIALS HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
ALL OTHER SUPPLIES AND EQUIPMENT	10,472	0.2	2,127	*	2,190	*
SERVICES	40,450	0.2	29,547	0.1	21,288	0.1

Note: An 'w' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1996, 1995, AND 1994

Illinois

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$1,256,010	1.1	\$1,150,882	1.1	\$1,256,390	1.1
AIRFRAMES AND SPARES	18,327	0.1	13,096	0.1	19,816	0.1
AIRCRAFT ENGINES AND SPARES	9,523	0.3	14,485	0.4	11,127	0.3
OTHER AIRCRAFT EQUIPMENT	40,136	1.2	29,522	0.7	37,225	1.1
MISSILE AND SPACE SYSTEMS	5,338	*	5,799	0.1	6,471	*
SHIPS	9,888	0.1	13,747	0.1	16,381	0.2
COMBAT VEHICLES	9,768	0.5	10,896	0.7	10,133	0.5
NON-COMBAT VEHICLES	51,469	4.8	46,355	4.5	14,741	1.5
WEAPONS	15,524	1.0	9,993	0.6	6,439	0.6
AMMUNITION	148,953	7.5	33,700	1.7	33,215	2.1
ELECTRONICS AND COMMUNICATION EQUIP	120,289	0.9	270,517	1.9	356,532	2.5
PETROLEUM	3,468	0.1	1,432	0.1	1,710	0.1
OTHER FUELS AND LUBRICANTS	175	0.1	408	0.2	505	0.3
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	52,969	7.0	28,840	4.3	11,242	1.9
BUILDING SUPPLIES	467	2.5	27	0.1	421	0.9
SUBSISTENCE	90,118	5.7	117,808	6.4	114,303	7.5
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	895	0.6	984	0.6	4,259	2.5
CONSTRUCTION	388,468	3.5	245,691	2.3	266,517	2.4
CONSTRUCTION EQUIPMENT	2,584	14.7	1,023	4.3	12,336	26.7
MEDICAL & DENTAL SUPPLIES & EQUIP	9,419	1.6	9,901	3.1	9,222	2.8
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	386	2.4	1,768	7.2	2,198	5.8
MATERIALS HANDLING EQUIPMENT	3,146	5.2	9,319	26.6	554	1.8
ALL OTHER SUPPLIES AND EQUIPMENT	93,668	1.6	108,792	1.8	108,502	2.0
SERVICES	181,031	0.8	176,783	0.8	212,541	1.1

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

Indiana

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$1,552,012	1.4	\$1,247,145	1.1	\$1,318,904	1.2
AIRFRAMES AND SPARES	15,477	0.1	13,465	0.1	14,128	0.1
AIRCRAFT ENGINES AND SPARES	209,514	6.1	164,694	4.9	244,339	6.5
OTHER AIRCRAFT EQUIPMENT	9,331	0.3	17,383	0.4	4,109	0.1
MISSILE AND SPACE SYSTEMS	3,833	*	3,281	*	2,350	*
SHIPS	3,924	0.1	8,676	0.1	3,906	0.1
COMBAT VEHICLES	195,176	10.2	98,925	6.6	102,918	5.0
NON-COMBAT VEHICLES	213,553	20.0	117,053	11.3	219,909	21.9
WEAPONS	1,732	0.1	1,984	0.1	9,448	0.8
AMMUNITION	9,377	0.5	35,210	1.8	19,836	1.3
ELECTRONICS AND COMMUNICATION EQUIP	389,212	2.9	430,056	3.0	385,152	2.7
PETROLEUM	86,957	3.3	42,790	1.8	44,863	1.4
OTHER FUELS AND LUBRICANTS	0	0.0	1,391	0.7	1,364	0.7
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	0	0.0	149	1.0
TEXTILES, CLOTHING, AND EQUIPAGE	14,488	1.9	9,882	1.5	9,968	1.7
BUILDING SUPPLIES	0	0.0	0	0.0	35	0.1
SUBSISTENCE	78,533	5.0	20,166	1.1	19,147	1.3
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	223	57.5
PRODUCTION EQUIPMENT	733	0.5	787	0.5	1,817	1.1
CONSTRUCTION	63,597	0.6	74,130	0.7	46,366	0.4
CONSTRUCTION EQUIPMENT	73	0.4	121	0.5	82	0.2
MEDICAL & DENTAL SUPPLIES & EQUIP	3,990	0.7	4,915	1.6	7,260	2.2
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	86	0.5	0	0.0	37	0.1
MATERIALS HANDLING EQUIPMENT	166	0.3	178	0.5	505	1.6
ALL OTHER SUPPLIES AND EQUIPMENT	45,014	0.8	48,310	0.8	36,911	0.7
SERVICES	207,245	1.0	153,748	0.7	144,081	0.7

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

Iowa

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$370,617	0.3	\$436,519	0.4	\$309,216	0.3
AIRFRAMES AND SPARES	53,963	0.3	15,509	0.1	9,033	*
AIRCRAFT ENGINES AND SPARES	3,281	0.1	2,807	0.1	1,979	0.1
OTHER AIRCRAFT EQUIPMENT	18,723	0.6	16,103	0.4	9,751	0.3
MISSILE AND SPACE SYSTEMS	58,061	0.5	40,060	0.4	63,973	0.5
SHIPS	719	*	1,344	*	1,234	*
COMBAT VEHICLES	4,846	0.3	2,321	0.2	358	*
NON-COMBAT VEHICLES	380	*	4,036	0.4	479	*
WEAPONS	454	*	441	*	377	*
AMMUNITION	27,597	1.4	37,268	1.9	19,973	1.3
ELECTRONICS AND COMMUNICATION EQUIP	138,094	1.0	205,447	1.4	121,319	0.9
PETROLEUM	2,308	0.1	89	*	532	*
OTHER FUELS AND LUBRICANTS	0	0.0	0	0.0	0	0.0
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	579	0.1	4,379	0.7	1,333	0.2
BUILDING SUPPLIES	0	0.0	0	0.0	33	0.1
SUBSISTENCE	4,219	0.3	7,369	0.4	7,477	0.5
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	196	0.1	217	0.1	-139	-0.1
CONSTRUCTION	21,818	0.2	59,369	0.6	41,292	0.4
CONSTRUCTION EQUIPMENT	-58	-0.3	784	3.3	2,204	4.8
MEDICAL & DENTAL SUPPLIES & EQUIP	0	0.0	0	0.0	0	0.0
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	0	0.0	0	0.0	0	0.0
MATERIALS HANDLING EQUIPMENT	0	0.0	95	0.3	105	0.3
ALL OTHER SUPPLIES AND EQUIPMENT	19,248	0.3	24,692	0.4	19,679	0.4
SERVICES	16,191	0.1	14,189	0.1	8,224	*

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

Kansas

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$762,594	0.7	\$856,666	0.8	\$580,102	0.5
AIRFRAMES AND SPARES	376,457	2.0	430,194	2.6	153,630	0.8
AIRCRAFT ENGINES AND SPARES	12,555	0.4	197	*	2,560	0.1
OTHER AIRCRAFT EQUIPMENT	15,590	0.5	41,672	1.0	51,099	1.5
MISSILE AND SPACE SYSTEMS	13,494	0.1	61,398	0.5	24,227	0.2
SHIPS	111	*	271	*	395	*
COMBAT VEHICLES	622	*	417	*	1,106	0.1
NON-COMBAT VEHICLES	477	*	899	0.1	4,262	0.4
WEAPONS	2,092	0.1	2,097	0.1	369	*
AMMUNITION	6,468	0.3	1,745	0.1	8,801	0.6
ELECTRONICS AND COMMUNICATION EQUIP	26,617	0.2	32,234	0.2	36,789	0.3
PETROLEUM	1,378	0.1	2,205	0.1	1,334	*
OTHER FUELS AND LUBRICANTS	16,513	11.3	3,513	1.8	17,899	9.1
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	7,293	1.0	4,669	0.7	5,435	0.9
BUILDING SUPPLIES	196	1.1	0	0.0	121	0.3
SUBSISTENCE	22,023	1.4	30,414	1.7	40,397	2.7
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	0	0.0	264	0.2	0	0.0
CONSTRUCTION	133,700	1.2	106,087	1.0	113,030	1.0
CONSTRUCTION EQUIPMENT	37	0.2	169	0.7	0	0.0
MEDICAL & DENTAL SUPPLIES & EQUIP	1,054	0.2	2,140	0.7	1,929	0.6
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	117	0.7	36	0.1	197	0.5
MATERIALS HANDLING EQUIPMENT	0	0.0	0	0.0	31	0.1
ALL OTHER SUPPLIES AND EQUIPMENT	21,557	0.4	33,047	0.5	25,404	0.5
SERVICES	104,244	0.5	102,996	0.5	91,088	0.5

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

# Kentucky

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$874,094	0.8	\$561,215	0.5	\$769,101	0.7
AIRFRAMES AND SPARES	12,028	0.1	17,519	0.1	11,478	0.1
AIRCRAFT ENGINES AND SPARES	708	*	280	*	207	*
OTHER AIRCRAFT EQUIPMENT	4,280	0.1	1,242	*	937	*
MISSILE AND SPACE SYSTEMS	4,411	*	4,009	*	1,941	*
SHIPS	6,884	0.1	715	*	679	*
COMBAT VEHICLES	601	*	112	*	152	*
NON-COMBAT VEHICLES	592	0.1	1,443	0.1	3,313	0.3
WEAPONS	32,019	2.1	331	*	6,669	0.6
AMMUNITION	3,991	0.2	629	*	3,742	0.2
ELECTRONICS AND COMMUNICATION EQUIP	146,464	1.1	123,958	0.9	335,898	2.4
PETROLEUM	4,048	0.2	2,668	0.1	4,061	0.1
OTHER FUELS AND LUBRICANTS	4,153	2.8	11,538	6.0	20,236	10.3
CONTAINERS AND HANDLING EQUIPMENT	204	2.3	659	5.4	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	31,359	4.1	12,067	1.8	26,886	4.5
BUILDING SUPPLIES	259	1.4	281	0.7	299	0.6
SUBSISTENCE	35,293	2.2	24,651	1.3	17,092	1.1
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	183	0.1	91	0.1	1,874	1.1
CONSTRUCTION	205,813	1.9	166,014	1.6	172,521	1.5
CONSTRUCTION EQUIPMENT	0	0.0	562	2.4	36	0.1
MEDICAL & DENTAL SUPPLIES & EQUIP	1,843	0.3	1,650	0.5	2,463	0.7
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	76	0.5	42	0.2	29	0.1
MATERIALS HANDLING EQUIPMENT	0	0.0	295	0.8	-177	-0.6
ALL OTHER SUPPLIES AND EQUIPMENT	80,247	1.4	98,416	1.6	62,237	1.1
SERVICES	298,637	1.4	92,044	0.4	96,527	0.5

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

Louisiana

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$1,077,870	1.0	\$1,030,771	0.9	\$2,148,113	1.9
AIRFRAMES AND SPARES						
AIRCRAFT ENGINES AND SPARES	17,469	0.1	11,106	0.1	2,477	*
OTHER AIRCRAFT EQUIPMENT	-132	*	119	*	193	*
MISSILE AND SPACE SYSTEMS	829	*	6,574	0.2	1,153	*
SHIPS	234	*	235	*	542	*
	337,715	4.5	58,098	0.6	958,161	13.4
COMBAT VEHICLES	4,256	0.2	2,377	0.2	3,174	0.2
NON-COMBAT VEHICLES	3,664	0.3	189	*	277	*
WEAPONS	1,095	0.1	223	*	0	0.0
AMMUNITION	3,531	0.2	23,768	1.2	2,168	0.1
ELECTRONICS AND COMMUNICATION EQUIP	23,089	0.2	11,042	0.1	12,075	0.1
PETROLEUM	122,414	4.6	340,307	14.0	525,846	16.3
OTHER FUELS AND LUBRICANTS	87	0.1	0	0.0	0	0.0
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	636	0.1	-594	-0.1	2,381	0.4
BUILDING SUPPLIES	276	1.5	415	1.0	911	1.9
SUBSISTENCE	5,699	0.4	6,376	0.3	9,801	0.6
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	0	0.0	0	0.0	0	0.0
CONSTRUCTION	247,343	2.2	312,340	2.9	380,181	3.4
CONSTRUCTION EQUIPMENT	0	0.0	169	0.7	0	0.0
MEDICAL & DENTAL SUPPLIES & EQUIP	182	*	458	0.1	497	0.2
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	0	0.0	0	0.0	0	0.0
MATERIALS HANDLING EQUIPMENT	99	0.2	130	0.4	0	0.0
ALL OTHER SUPPLIES AND EQUIPMENT	91,341	1.6	77,778	1.3	56,945	1.0
SERVICES	218,044	1.0	179,661	0.8	191,331	1.0

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.



TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1996, 1995, AND 1994

Maine

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$797,225	0.7	\$710,676	0.7	\$924,545	0.8
AIRFRAMES AND SPARES	0	0.0	240	*	0	0.0
AIRCRAFT ENGINES AND SPARES	35	*	0	0.0	0	0.0
OTHER AIRCRAFT EQUIPMENT	0	0.0	0	0.0	0	0.0
MISSILE AND SPACE SYSTEMS	3,698	*	0	0.0	97	*
SHIPS	670,152	8.9	567,958	6.0	801,108	11.2
COMBAT VEHICLES	0	0.0	0	0.0	287	*
NON-COMBAT VEHICLES	0	0.0	0	0.0	529	0.1
WEAPONS	24,088	1.6	31,690	2.0	29,730	2.5
AMMUNITION	0	0.0	0	0.0	709	*
ELECTRONICS AND COMMUNICATION EQUIP	407	*	666	*	578	*
PETROLEUM	41,055	1.6	7,310	0.3	3,245	0.1
OTHER FUELS AND LUBRICANTS	0	0.0	0	0.0	0	0.0
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	7,950	1.1	10,239	1.5	21,659	3.6
BUILDING SUPPLIES	34	0.2	71	0.2	0	0.0
SUBSISTENCE	162	*	609	*	2,318	0.2
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	48	*	0	0.0	72	*
CONSTRUCTION	27,290	0.2	67,137	0.6	38,503	0.3
CONSTRUCTION EQUIPMENT	0	0.0	77	0.3	0	0.0
MEDICAL & DENTAL SUPPLIES & EQUIP	220	*	148	*	360	0.1
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	0	0.0	0	0.0	0	0.0
MATERIALS HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
ALL OTHER SUPPLIES AND EQUIPMENT	5,467	0.1	4,906	0.1	9,127	0.2
SERVICES	16,618	0.1	19,624	0.1	16,224	0.1

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

Maryland

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$4,136,786	3.8	\$4,492,301	4.1	\$4,256,141	3.9
AIRFRAMES AND SPARES						
AIRCRAFT ENGINES AND SPARES	78,352	0.4	48,440	0.3	41,860	0.2
OTHER AIRCRAFT EQUIPMENT	2,131	0.1	2,022	0.1	2,218	0.1
MISSILE AND SPACE SYSTEMS	83,279	2.5	252,722	6.3	115,590	3.4
SHIPS	489,987	4.2	565,137	4.9	708,365	5.4
	164,311	2.2	186,291	2.0	191,671	2.7
COMBAT VEHICLES	1,392	0.1	1,902	0.1	2,027	0.1
NON-COMBAT VEHICLES	2,111	0.2	323	*	236	*
WEAPONS	84,508	5.6	244,248	15.1	16,852	1.4
AMMUNITION	9,794	0.5	14,423	0.7	13,464	0.9
ELECTRONICS AND COMMUNICATION EQUIP	824,387	6.1	976,348	6.7	1,022,991	7.2
PETROLEUM	4,598	0.2	535	*	768	*
OTHER FUELS AND LUBRICANTS	289	0.2	170	0.1	0	0.0
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	39	0.3	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	2,440	0.3	12,325	1.8	5,935	1.0
BUILDING SUPPLIES	224	1.2	433	1.0	350	0.7
SUBSISTENCE	29,841	1.9	12,267	0.7	11,236	0.7
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	3,377	2.1	5,517	3.2	2,972	1.8
CONSTRUCTION	471,449	4.3	477,749	4.5	609,817	5.4
CONSTRUCTION EQUIPMENT	200	1.1	209	0.9	143	0.3
MEDICAL & DENTAL SUPPLIES & EQUIP	4,623	0.8	4,788	1.5	4,778	1.4
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	916	5.8	1,021	4.1	3,631	9.5
MATERIALS HANDLING EQUIPMENT	301	0.5	909	2.6	347	1.1
ALL OTHER SUPPLIES AND EQUIPMENT	460,166	8.0	426,247	6.9	319,689	5.8
SERVICES	1,418,111	6.5	1,258,237	5.9	1,181,202	6.0

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

# Massachusetts

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$4,674,648	4.3	\$4,846,236	4.4	\$5,105,861	4.6
AIRFRAMES AND SPARES	60,979	0.3	64,654	0.4	36,003	0.2
AIRCRAFT ENGINES AND SPARES	523,572	15.2	940,151	28.2	700,385	18.5
OTHER AIRCRAFT EQUIPMENT	41,635	1.3	41,568	1.0	34,434	1.0
MISSILE AND SPACE SYSTEMS	1,238,625	10.7	1,098,334	9.6	1,713,285	13.2
SHIPS	104,336	1.4	138,490	1.5	176,315	2.5
COMBAT VEHICLES	50,202	2.6	78,864	5.3	49,862	2.4
NON-COMBAT VEHICLES	12,835	1.2	5,369	0.5	12,880	1.3
WEAPONS	23,769	1.6	42,934	2.7	65,345	5.6
AMMUNITION	222,897	11.3	154,810	7.8	130,697	8.4
ELECTRONICS AND COMMUNICATION EQUIP	673,087	5.0	733,754	5.1	792,948	5.6
PETROLEUM	48,753	1.8	12,867	0.5	14,384	0.4
OTHER FUELS AND LUBRICANTS	5,180	3.5	8,961	4.7	7,884	4.0
CONTAINERS AND HANDLING EQUIPMENT	123	1.4	203	1.7	27	0.2
TEXTILES, CLOTHING, AND EQUIPAGE	26,921	3.6	14,621	2.2	7,298	1.2
BUILDING SUPPLIES	-619	-3.3	-6,136	-14.7	437	0.9
SUBSISTENCE	8,385	0.5	11,382	0.6	16,737	1.1
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	3,450	2.2	10,291	5.9	12,543	7.5
CONSTRUCTION	121,260	1.1	108,828	1.0	113,606	1.0
CONSTRUCTION EQUIPMENT	2,188	12.4	837	3.5	1,334	2.9
MEDICAL & DENTAL SUPPLIES & EQUIP	9,151	1.5	7,359	2.3	6,957	2.1
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	465	2.9	714	2.9	1,954	5.1
MATERIALS HANDLING EQUIPMENT	83	0.1	2,656	7.6	94	0.3
ALL OTHER SUPPLIES AND EQUIPMENT	161,409	2.8	164,983	2.7	156,385	2.8
SERVICES	1,335,962	6.2	1,209,743	5.7	1,054,067	5.3

Note: An 'x' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

Michigan

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$1,241,336	1.1	\$1,287,987	1.2	\$1,601,720	1.5
AIRFRAMES AND SPARES						
AIRCRAFT ENGINES AND SPARES	22,649	0.1	17,514	0.1	33,278	0.2
OTHER AIRCRAFT EQUIPMENT	77,279	2.2	38,604	1.2	21,074	0.6
MISSILE AND SPACE SYSTEMS	27,613	0.8	45,113	1.1	24,924	0.7
SHIPS	7,204	0.1	31,818	0.3	30,171	0.2
	8,627	0.1	11,043	0.1	9,121	0.1
COMBAT VEHICLES						
NON-COMBAT VEHICLES	565,461	29.6	412,735	27.7	732,692	35.8
WEAPONS	38,954	3.6	43,960	4.3	40,376	4.0
AMMUNITION	50,738	3.4	23,716	1.5	63,883	5.5
ELECTRONICS AND COMMUNICATION EQUIP	22,741	1.1	386	*	2,915	0.2
	41,770	0.3	99,985	0.7	135,605	1.0
PETROLEUM						
OTHER FUELS AND LUBRICANTS	6,860	0.3	4,933	0.2	2,917	0.1
CONTAINERS AND HANDLING EQUIPMENT	3,465	2.4	0	0.0	1,769	0.9
TEXTILES, CLOTHING, AND EQUIPAGE	91	1.0	0	0.0	0	0.0
BUILDING SUPPLIES	33,384	4.4	24,657	3.7	10,772	1.8
	0	0.0	63	0.2	69	0.1
SUBSISTENCE						
TRANSPORTATION EQUIPMENT	36,008	2.3	48,827	2.6	42,753	2.8
PRODUCTION EQUIPMENT	0	0.0	0	0.0	0	0.0
CONSTRUCTION	1,668	1.0	2,305	1.3	2,374	1.4
CONSTRUCTION EQUIPMENT	48,470	0.4	60,473	0.6	32,775	0.3
	46	0.3	952	4.0	35	0.1
MEDICAL & DENTAL SUPPLIES & EQUIP						
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	3,360	0.6	3,970	1.3	8,235	2.5
MATERIALS HANDLING EQUIPMENT	97	0.6	0	0.0	0	0.0
ALL OTHER SUPPLIES AND EQUIPMENT	3,309	5.4	614	1.7	43	0.1
SERVICES	125,459	2.2	291,593	4.7	276,640	5.0
	116,082	0.5	124,726	0.6	129,300	0.7

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

Minnesota

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$960,359	0.9	\$1,117,299	1.0	\$1,136,526	1.0
AIRFRAMES AND SPARES						
AIRCRAFT ENGINES AND SPARES	9,080	*	15,146	0.1	7,197	*
OTHER AIRCRAFT EQUIPMENT	479	*	2,061	0.1	1,022	*
MISSILE AND SPACE SYSTEMS	15,709	0.5	40,494	1.0	55,406	1.6
SHIPS	72,415	0.6	87,355	0.8	33,306	0.3
	36,970	0.5	23,424	0.2	30,197	0.4
COMBAT VEHICLES	1,454	0.1	6,237	0.4	178	*
NON-COMBAT VEHICLES	5,683	0.5	5,009	0.5	2,835	0.3
WEAPONS	199,724	13.2	156,909	9.7	59,453	5.1
AMMUNITION	243,013	12.3	244,140	12.2	372,455	24.0
ELECTRONICS AND COMMUNICATION EQUIP	134,374	1.0	237,342	1.6	290,750	2.0
PETROLEUM	3,356	0.1	27,596	1.1	33,029	1.0
OTHER FUELS AND LUBRICANTS	310	0.2	226	0.1	200	0.1
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	0	0.0	67	0.5
TEXTILES, CLOTHING, AND EQUIPAGE	2,161	0.3	1,098	0.2	2,858	0.5
BUILDING SUPPLIES	0	0.0	127	0.3	0	0.0
SUBSISTENCE	65,050	4.1	62,164	3.4	85,813	5.7
TRANSPORTATION EQUIPMENT	101	18.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	4,019	2.5	7,734	4.4	5,198	3.1
CONSTRUCTION	36,182	0.3	38,039	0.4	46,047	0.4
CONSTRUCTION EQUIPMENT	126	0.7	0	0.0	459	1.0
MEDICAL & DENTAL SUPPLIES & EQUIP	7,357	1.2	3,538	1.1	2,303	0.7
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	165	1.0	0	0.0	441	1.2
MATERIALS HANDLING EQUIPMENT	346	0.6	147	0.4	399	1.3
ALL OTHER SUPPLIES AND EQUIPMENT	71,120	1.2	104,338	1.7	77,212	1.4
SERVICES	51,167	0.2	54,175	0.3	29,704	0.2

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

# Mississippi

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$1,912,107	1.7	\$1,547,415	1.4	\$1,855,122	1.7
AIRFRAMES AND SPARES	68,432	0.4	73,642	0.5	77,214	0.4
AIRCRAFT ENGINES AND SPARES	783	*	28	*	741	*
OTHER AIRCRAFT EQUIPMENT	7,765	0.2	7,685	0.2	4,485	0.1
MISSILE AND SPACE SYSTEMS	7,575	0.1	1,833	*	1,993	*
SHIPS	1,369,000	18.2	961,128	10.1	1,270,786	17.8
COMBAT VEHICLES	198	*	92	*	0	0.0
NON-COMBAT VEHICLES	9,202	0.9	8,262	0.8	3,680	0.4
WEAPONS	326	*	1,059	0.1	39,968	3.4
AMMUNITION	5,065	0.3	15,172	0.8	5,305	0.3
ELECTRONICS AND COMMUNICATION EQUIP	8,957	0.1	44,064	0.3	10,180	0.1
PETROLEUM	6,367	0.2	-32,052	-1.3	45,173	1.4
OTHER FUELS AND LUBRICANTS	100	0.1	0	0.0	51	*
CONTAINERS AND HANDLING EQUIPMENT	-106	-1.2	3,979	32.8	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	28,432	3.8	35,545	5.3	59,357	9.9
BUILDING SUPPLIES	415	2.2	2,824	6.8	1,394	2.9
SUBSISTENCE	2,600	0.2	13,948	0.8	7,270	0.5
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	100	0.1	33	*	237	0.1
CONSTRUCTION	137,676	1.3	143,613	1.3	126,390	1.1
CONSTRUCTION EQUIPMENT	93	0.5	96	0.4	0	0.0
MEDICAL & DENTAL SUPPLIES & EQUIP	1,190	0.2	6,535	2.1	2,117	0.6
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	0	0.0	86	0.4	118	0.3
MATERIALS HANDLING EQUIPMENT	0	0.0	583	1.7	59	0.2
ALL OTHER SUPPLIES AND EQUIPMENT	17,909	0.3	19,911	0.3	19,355	0.4
SERVICES	240,029	1.1	239,350	1.1	179,251	0.9

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

# Missouri

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$7,093,008	6.5	\$5,847,496	5.4	\$6,146,610	5.6
AIRFRAMES AND SPARES	5,648,019	29.4	4,169,673	25.6	4,728,543	23.3
AIRCRAFT ENGINES AND SPARES	40,277	1.2	88,076	2.6	61,763	1.6
OTHER AIRCRAFT EQUIPMENT	219,824	6.6	240,130	5.9	152,782	4.5
MISSILE AND SPACE SYSTEMS	175,687	1.5	274,063	2.4	305,106	2.3
SHIPS	1,835	*	3,647	*	1,561	*
COMBAT VEHICLES	684	*	863	0.1	2,350	0.1
NON-COMBAT VEHICLES	68,395	6.4	31,446	3.0	57,537	5.7
WEAPONS	90,977	6.0	73,079	4.5	42,014	3.6
AMMUNITION	139,475	7.0	148,478	7.4	95,554	6.2
ELECTRONICS AND COMMUNICATION EQUIP	73,071	0.5	124,326	0.9	57,283	0.4
PETROLEUM	41,297	1.6	5,562	0.2	4,246	0.1
OTHER FUELS AND LUBRICANTS	10,189	7.0	646	0.3	4,392	2.2
CONTAINERS AND HANDLING EQUIPMENT	29	0.3	45	0.4	519	3.5
TEXTILES, CLOTHING, AND EQUIPAGE	3,184	0.4	2,204	0.3	-434	-0.1
BUILDING SUPPLIES	73	0.4	683	1.6	65	0.1
SUBSISTENCE	21,336	1.3	18,294	1.0	27,170	1.8
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	1,666	1.0	4,151	2.4	1,918	1.1
CONSTRUCTION	165,383	1.5	150,584	1.4	199,600	1.8
CONSTRUCTION EQUIPMENT	0	0.0	287	1.2	47	0.1
MEDICAL & DENTAL SUPPLIES & EQUIP	11,077	1.8	6,779	2.1	10,166	3.1
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	847	5.3	394	1.6	705	1.8
MATERIALS HANDLING EQUIPMENT	26	*	82	0.2	31	0.1
ALL OTHER SUPPLIES AND EQUIPMENT	132,185	2.3	99,184	1.6	78,842	1.4
SERVICES	247,473	1.1	404,823	1.9	314,849	1.6

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

Montana

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$90,611	0.1	\$133,679	0.1	\$63,418	0.1
AIRFRAMES AND SPARES	0	0.0	-350	*	0	0.0
AIRCRAFT ENGINES AND SPARES	0	0.0	0	0.0	0	0.0
OTHER AIRCRAFT EQUIPMENT	806	*	1,095	*	1,280	*
MISSILE AND SPACE SYSTEMS	-127	*	311	*	100	*
SHIPS	0	0.0	0	0.0	0	0.0
COMBAT VEHICLES	35	*	0	0.0	0	0.0
NON-COMBAT VEHICLES	0	0.0	0	0.0	0	0.0
WEAPONS	454	*	810	0.1	34	*
AMMUNITION	2,322	0.1	6,225	0.3	1,818	0.1
ELECTRONICS AND COMMUNICATION EQUIP	2,005	*	4,326	*	2,902	*
PETROLEUM	22,566	0.9	75,899	3.1	12,136	0.4
OTHER FUELS AND LUBRICANTS	293	0.2	702	0.4	129	0.1
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	853	0.1	130	*	289	*
BUILDING SUPPLIES	0	0.0	240	0.6	0	0.0
SUBSISTENCE	0	0.0	1,183	0.1	1,144	0.1
TRANSPORTATION EQUIPMENT	35	6.2	0	0.0	0	0.0
PRODUCTION EQUIPMENT	0	0.0	0	0.0	0	0.0
CONSTRUCTION	46,214	0.4	26,945	0.3	29,482	0.3
CONSTRUCTION EQUIPMENT	0	0.0	0	0.0	55	0.1
MEDICAL & DENTAL SUPPLIES & EQUIP	114	*	104	*	0	0.0
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	0	0.0	0	0.0	0	0.0
MATERIALS HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
ALL OTHER SUPPLIES AND EQUIPMENT	3,228	0.1	4,376	0.1	3,141	0.1
SERVICES	11,812	0.1	11,682	0.1	10,908	0.1

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.



**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994**

**Nebraska**

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$322,036	0.3	\$286,509	0.3	\$309,938	0.3
AIRFRAMES AND SPARES	68	*	459	*	5,161	*
AIRCRAFT ENGINES AND SPARES	33	*	150	*	0	0.0
OTHER AIRCRAFT EQUIPMENT	539	*	582	*	1,822	0.1
MISSILE AND SPACE SYSTEMS	26,108	0.2	5,173	*	6,026	*
SHIPS	0	0.0	0	0.0	-44	*
COMBAT VEHICLES	-5,216	-0.3	5,510	0.4	108	*
NON-COMBAT VEHICLES	486	*	397	*	493	*
WEAPONS	0	0.0	29	*	0	0.0
AMMUNITION	874	*	1,356	0.1	870	0.1
ELECTRONICS AND COMMUNICATION EQUIP	55,575	0.4	62,296	0.4	53,683	0.4
PETROLEUM	1,675	0.1	3,421	0.1	384	*
OTHER FUELS AND LUBRICANTS	267	0.2	103	0.1	0	0.0
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	0	0.0	0	0.0	0	0.0
BUILDING SUPPLIES	114	0.6	31	0.1	0	0.0
SUBSISTENCE	66,231	4.2	64,017	3.5	73,913	4.9
TRANSPORTATION EQUIPMENT	67	12.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	0	0.0	0	0.0	-65	*
CONSTRUCTION	59,626	0.5	36,967	0.3	51,668	0.5
CONSTRUCTION EQUIPMENT	662	3.8	78	0.3	0	0.0
MEDICAL & DENTAL SUPPLIES & EQUIP	181	*	1,140	0.4	1,218	0.4
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	0	0.0	0	0.0	0	0.0
MATERIALS HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
ALL OTHER SUPPLIES AND EQUIPMENT	15,607	0.3	6,483	0.1	10,693	0.2
SERVICES	99,138	0.5	98,319	0.5	104,007	0.5

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

Nevada

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$285,262	0.3	\$216,254	0.2	\$274,072	0.2
AIRFRAMES AND SPARES	17,561	0.1	1,021	*	364	*
AIRCRAFT ENGINES AND SPARES	3,328	0.1	9,666	0.3	2,904	0.1
OTHER AIRCRAFT EQUIPMENT	252	*	516	*	1,391	*
MISSILE AND SPACE SYSTEMS	1,016	*	2,720	*	168	*
SHIPS	-234	*	96	*	357	*
COMBAT VEHICLES	0	0.0	96	*	527	*
NON-COMBAT VEHICLES	152	*	86	*	466	*
WEAPONS	-119	*	1,239	0.1	57	*
AMMUNITION	36,797	1.9	24,606	1.2	27,464	1.8
ELECTRONICS AND COMMUNICATION EQUIP	10,404	0.1	15,499	0.1	30,660	0.2
PETROLEUM	6,597	0.3	0	0.0	6,328	0.2
OTHER FUELS AND LUBRICANTS	49	*	0	0.0	0	0.0
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	42	0.3	4,410	29.8
TEXTILES, CLOTHING, AND EQUIPAGE	0	0.0	0	0.0	0	0.0
BUILDING SUPPLIES	0	0.0	0	0.0	0	0.0
SUBSISTENCE	0	0.0	223	*	1,020	0.1
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	29	*	0	0.0	0	0.0
CONSTRUCTION	94,439	0.9	58,177	0.5	98,213	0.9
CONSTRUCTION EQUIPMENT	189	1.1	0	0.0	59	0.1
MEDICAL & DENTAL SUPPLIES & EQUIP	42	*	723	0.2	31	*
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	0	0.0	0	0.0	56	0.1
MATERIALS HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
ALL OTHER SUPPLIES AND EQUIPMENT	7,728	0.1	5,000	0.1	5,395	0.1
SERVICES	107,031	0.5	96,543	0.5	94,202	0.5

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

# New Hampshire

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$567,892	0.5	\$504,153	0.5	\$368,981	0.3
AIRFRAMES AND SPARES	9,180	*	9,603	0.1	68,467	0.3
AIRCRAFT ENGINES AND SPARES	8,008	0.2	4,215	0.1	5,723	0.2
OTHER AIRCRAFT EQUIPMENT	33,015	1.0	15,378	0.4	3,152	0.1
MISSILE AND SPACE SYSTEMS	6,159	0.1	3,568	*	2,378	*
SHIPS	10,432	0.1	5,056	0.1	9,039	0.1
COMBAT VEHICLES	2,550	0.1	1,435	0.1	328	*
NON-COMBAT VEHICLES	0	0.0	0	0.0	2,445	0.2
WEAPONS	3,705	0.2	593	*	-6,407	-0.5
AMMUNITION	849	*	8,316	0.4	1,105	0.1
ELECTRONICS AND COMMUNICATION EQUIP	391,153	2.9	336,334	2.3	184,940	1.3
PETROLEUM	22,454	0.9	1,546	0.1	4,109	0.1
OTHER FUELS AND LUBRICANTS	-760	-0.5	7,299	3.8	2,270	1.2
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	76	*	191	*	189	*
BUILDING SUPPLIES	0	0.0	0	0.0	0	0.0
SUBSISTENCE	0	0.0	0	0.0	0	0.0
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	143	0.1	400	0.2	1,302	0.8
CONSTRUCTION	22,475	0.2	55,165	0.5	41,885	0.4
CONSTRUCTION EQUIPMENT	32	0.2	0	0.0	0	0.0
MEDICAL & DENTAL SUPPLIES & EQUIP	1,902	0.3	637	0.2	275	0.1
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	0	0.0	0	0.0	0	0.0
MATERIALS HANDLING EQUIPMENT	144	0.2	0	0.0	639	2.1
ALL OTHER SUPPLIES AND EQUIPMENT	22,164	0.4	18,615	0.3	21,027	0.4
SERVICES	34,212	0.2	35,802	0.2	26,117	0.1

Note: An 'w' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

New Jersey

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$2,564,266	2.3	\$2,944,449	2.7	\$3,034,385	2.8
AIRFRAMES AND SPARES						
AIRCRAFT ENGINES AND SPARES	22,951	0.1	28,178	0.2	30,694	0.2
OTHER AIRCRAFT EQUIPMENT	16,872	0.5	11,886	0.4	9,274	0.2
MISSILE AND SPACE SYSTEMS	24,560	0.7	45,755	1.1	46,093	1.4
SHIPS	235,956	2.0	273,054	2.4	536,100	4.1
	181,530	2.4	151,633	1.6	239,909	3.4
COMBAT VEHICLES	6,151	0.3	9,227	0.6	3,751	0.2
NON-COMBAT VEHICLES	3,543	0.3	7,194	0.7	6,317	0.6
WEAPONS	21,782	1.4	10,785	0.7	21,532	1.8
AMMUNITION	48,534	2.5	16,882	0.8	13,194	0.9
ELECTRONICS AND COMMUNICATION EQUIP	786,904	5.8	649,807	4.5	728,634	5.1
PETROLEUM	88,991	3.4	28,554	1.2	91,092	2.8
OTHER FUELS AND LUBRICANTS	0	0.0	217	0.1	0	0.0
CONTAINERS AND HANDLING EQUIPMENT	170	2.0	98	0.8	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	21,686	2.9	30,561	4.5	25,203	4.2
BUILDING SUPPLIES	42	0.2	82	0.2	0	0.0
SUBSISTENCE	85,338	5.4	195,586	10.6	73,790	4.9
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	1,494	0.9	4,912	2.8	1,023	0.6
CONSTRUCTION	208,236	1.9	356,734	3.3	241,943	2.2
CONSTRUCTION EQUIPMENT	346	2.0	1,686	7.1	460	1.0
MEDICAL & DENTAL SUPPLIES & EQUIP	18,186	3.0	8,551	2.7	32,420	9.8
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	176	1.1	3,584	14.6	2,835	7.4
MATERIALS HANDLING EQUIPMENT	70	0.1	0	0.0	136	0.4
ALL OTHER SUPPLIES AND EQUIPMENT	126,377	2.2	131,955	2.1	156,883	2.9
SERVICES	664,371	3.1	977,530	4.6	773,101	3.9

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994**

**New Mexico**

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
<b>TOTAL</b>	\$676,392	0.6	\$656,631	0.6	\$658,264	0.6
AIRFRAMES AND SPARES	17,951	0.1	29,076	0.2	25,750	0.1
AIRCRAFT ENGINES AND SPARES	24,354	0.7	18,428	0.6	231	*
OTHER AIRCRAFT EQUIPMENT	27,918	0.8	33,886	0.8	31,046	0.9
MISSILE AND SPACE SYSTEMS	37,425	0.3	33,659	0.3	26,498	0.2
SHIPS	0	0.0	176	*	39	*
COMBAT VEHICLES	18,352	1.0	642	*	250	*
NON-COMBAT VEHICLES	135	*	1,306	0.1	750	0.1
WEAPONS	56,882	3.8	62,545	3.9	45,245	3.9
AMMUNITION	4,826	0.2	1,538	0.1	2,527	0.2
ELECTRONICS AND COMMUNICATION EQUIP	78,107	0.6	94,232	0.7	135,500	1.0
PETROLEUM	15,226	0.6	18,478	0.8	17,931	0.6
OTHER FUELS AND LUBRICANTS	0	0.0	0	0.0	0	0.0
CONTAINERS AND HANDLING EQUIPMENT	78	0.9	0	0.0	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	0	0.0	0	0.0	0	0.0
BUILDING SUPPLIES	73	0.4	54	0.1	36	0.1
SUBSISTENCE	481	*	530	*	593	*
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	0	0.0	0	0.0	58	*
CONSTRUCTION	158,386	1.4	165,584	1.5	144,106	1.3
CONSTRUCTION EQUIPMENT	41	0.2	0	0.0	0	0.0
MEDICAL & DENTAL SUPPLIES & EQUIP	1,099	0.2	838	0.3	103	*
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	214	1.3	0	0.0	37	0.1
MATERIALS HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
ALL OTHER SUPPLIES AND EQUIPMENT	28,466	0.5	32,749	0.5	36,650	0.7
SERVICES	206,376	1.0	162,912	0.8	190,913	1.0

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

New York

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$3,501,011	3.2	\$3,538,497	3.2	\$3,629,346	3.3
AIRFRAMES AND SPARES	603,255	3.1	511,368	3.1	528,302	2.6
AIRCRAFT ENGINES AND SPARES	90,693	2.6	99,925	3.0	89,394	2.4
OTHER AIRCRAFT EQUIPMENT	269,963	8.1	384,405	9.5	437,902	12.9
MISSILE AND SPACE SYSTEMS	133,382	1.2	146,024	1.3	102,194	0.8
SHIPS	388,553	5.2	392,336	4.1	377,522	5.3
COMBAT VEHICLES	16,276	0.9	5,067	0.3	5,834	0.3
NON-COMBAT VEHICLES	12,032	1.1	6,505	0.6	6,037	0.6
WEAPONS	30,817	2.0	25,654	1.6	18,157	1.6
AMMUNITION	7,107	0.4	5,646	0.3	6,765	0.4
ELECTRONICS AND COMMUNICATION EQUIP	758,283	5.6	924,303	6.4	1,009,326	7.1
PETROLEUM	66,328	2.5	7,063	0.3	28,053	0.9
OTHER FUELS AND LUBRICANTS	0	0.0	0	0.0	0	0.0
CONTAINERS AND HANDLING EQUIPMENT	3,315	38.1	0	0.0	127	0.9
TEXTILES, CLOTHING, AND EQUIPAGE	27,887	3.7	33,755	5.0	41,221	6.9
BUILDING SUPPLIES	55	0.3	419	1.0	266	0.6
SUBSISTENCE	189,328	12.0	153,944	8.4	155,080	10.2
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	21,261	13.4	4,523	2.6	3,669	2.2
CONSTRUCTION	209,190	1.9	194,261	1.8	150,066	1.3
CONSTRUCTION EQUIPMENT	862	4.9	2,613	11.0	502	1.1
MEDICAL & DENTAL SUPPLIES & EQUIP	13,388	2.2	16,353	5.2	13,270	4.0
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	1,148	7.2	1,509	6.1	2,305	6.0
MATERIALS HANDLING EQUIPMENT	128	0.2	1,434	1.2	186	0.6
ALL OTHER SUPPLIES AND EQUIPMENT	191,592	3.3	178,453	2.9	210,148	3.8
SERVICES	466,168	2.2	443,934	2.1	443,021	2.2

Note: An '\*\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

North Carolina

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$1,421,074	1.3	\$1,354,349	1.2	\$1,162,610	1.1
AIRFRAMES AND SPARES						
AIRCRAFT ENGINES AND SPARES	12,879	0.1	22,937	0.1	23,649	0.1
OTHER AIRCRAFT EQUIPMENT	6,213	0.2	4,563	0.1	6,378	0.2
MISSILE AND SPACE SYSTEMS	22,295	0.7	13,910	0.3	9,652	0.3
SHIPS	877	*	642	*	2,308	*
	20,788	0.3	7,910	0.1	11,587	0.2
COMBAT VEHICLES						
NON-COMBAT VEHICLES	1,204	0.1	507	*	705	*
WEAPONS	3,607	0.3	2,573	0.2	4,955	0.5
AMMUNITION	715	*	697	*	1,613	0.1
ELECTRONICS AND COMMUNICATION EQUIP	13,568	0.7	645	*	9,159	0.6
	140,346	1.0	272,471	1.9	282,524	2.0
PETROLEUM						
OTHER FUELS AND LUBRICANTS	11,573	0.4	1,586	0.1	5,296	0.2
CONTAINERS AND HANDLING EQUIPMENT	1,077	0.7	0	0.0	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	0	0.0	0	0.0	0	0.0
BUILDING SUPPLIES	68,273	9.0	71,732	10.7	28,752	4.8
	111	0.6	519	1.2	1,008	2.1
SUBSISTENCE						
TRANSPORTATION EQUIPMENT	49,298	3.1	46,378	2.5	49,523	3.3
PRODUCTION EQUIPMENT	0	0.0	0	0.0	0	0.0
CONSTRUCTION	1,779	1.1	2,319	1.3	478	0.3
CONSTRUCTION EQUIPMENT	552,505	5.0	555,465	5.2	380,205	3.4
	2,618	14.9	1,482	6.3	883	1.9
MEDICAL & DENTAL SUPPLIES & EQUIP						
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	42,735	7.0	5,506	1.7	6,219	1.9
MATERIALS HANDLING EQUIPMENT	0	0.0	35	0.1	0	0.0
ALL OTHER SUPPLIES AND EQUIPMENT	133	0.2	285	0.8	1,798	5.9
SERVICES	67,393	1.2	103,054	1.7	100,496	1.8
	401,088	1.9	239,134	1.1	235,421	1.2

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1996, 1995, AND 1994

# North Dakota

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$106,090	0.1	\$126,619	0.1	\$119,979	0.1
AIRFRAMES AND SPARES	311	*	0	0.0	0	0.0
AIRCRAFT ENGINES AND SPARES	334	*	0	0.0	169	*
OTHER AIRCRAFT EQUIPMENT	3,467	0.1	3,218	0.1	3,683	0.1
MISSILE AND SPACE SYSTEMS	541	*	4,962	*	5,247	*
SHIPS	54	*	53	*	0	0.0
COMBAT VEHICLES	662	*	1,560	0.1	0	0.0
NON-COMBAT VEHICLES	64	*	3,605	0.3	201	*
WEAPONS	0	0.0	0	0.0	0	0.0
AMMUNITION	0	0.0	0	0.0	0	0.0
ELECTRONICS AND COMMUNICATION EQUIP	228	*	273	*	347	*
PETROLEUM	161	*	3,519	0.1	206	*
OTHER FUELS AND LUBRICANTS	0	0.0	0	0.0	0	0.0
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	4,700	0.6	0	0.0	0	0.0
BUILDING SUPPLIES	0	0.0	34	0.1	0	0.0
SUBSISTENCE	55	*	1,977	0.1	140	*
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	0	0.0	0	0.0	0	0.0
CONSTRUCTION	56,490	0.5	56,298	0.5	75,282	0.7
CONSTRUCTION EQUIPMENT	221	1.3	262	1.1	93	0.2
MEDICAL & DENTAL SUPPLIES & EQUIP	436	0.1	0	0.0	228	0.1
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	0	0.0	0	0.0	0	0.0
MATERIALS HANDLING EQUIPMENT	0	0.0	0	0.0	178	0.6
ALL OTHER SUPPLIES AND EQUIPMENT	6,021	0.1	7,954	0.1	3,261	0.1
SERVICES	32,345	0.1	42,904	0.2	30,946	0.2

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.



TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

# Ohio

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$2,732,749	2.5	\$2,583,278	2.4	\$2,965,509	2.7
AIRFRAMES AND SPARES	193,452	1.0	160,256	1.0	199,662	1.0
AIRCRAFT ENGINES AND SPARES	531,010	15.4	630,535	18.9	815,110	21.6
OTHER AIRCRAFT EQUIPMENT	136,194	4.1	131,071	3.2	104,112	3.1
MISSILE AND SPACE SYSTEMS	89,561	0.8	52,146	0.5	61,555	0.5
SHIPS	8,782	0.1	15,173	0.2	29,713	0.4
COMBAT VEHICLES	103,016	5.4	46,979	3.1	367,768	17.9
NON-COMBAT VEHICLES	81,410	7.6	87,478	8.5	59,177	5.9
WEAPONS	11,594	0.8	5,108	0.3	8,478	0.7
AMMUNITION	121,418	6.1	77,973	3.9	34,260	2.2
ELECTRONICS AND COMMUNICATION EQUIP	282,620	2.1	290,305	2.0	324,420	2.3
PETROLEUM	51,548	2.0	66,058	2.7	88,062	2.7
OTHER FUELS AND LUBRICANTS	26,729	18.3	4,926	2.6	34,129	17.4
CONTAINERS AND HANDLING EQUIPMENT	105	1.2	31	0.3	584	3.9
TEXTILES, CLOTHING, AND EQUIPAGE	3,014	0.4	8,718	1.3	3,725	0.6
BUILDING SUPPLIES	1,605	8.7	630	1.5	518	1.1
SUBSISTENCE	229,185	14.5	131,302	7.1	172,748	11.4
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	17,665	11.1	21,556	12.4	26,301	15.7
CONSTRUCTION	146,589	1.3	163,059	1.5	136,959	1.2
CONSTRUCTION EQUIPMENT	344	2.0	651	2.7	836	1.8
MEDICAL & DENTAL SUPPLIES & EQUIP	12,992	2.1	5,457	1.7	7,965	2.4
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	328	2.1	114	0.5	144	0.4
MATERIALS HANDLING EQUIPMENT	44	0.1	139	0.4	1,053	3.4
ALL OTHER SUPPLIES AND EQUIPMENT	243,780	4.2	357,428	5.8	232,675	4.2
SERVICES	439,762	2.0	326,184	1.5	255,556	1.3

Note: An 'n' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

Oklahoma

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$771,232	0.7	\$729,492	0.7	\$759,177	0.7
AIRFRAMES AND SPARES	99,880	0.5	91,493	0.6	77,871	0.4
AIRCRAFT ENGINES AND SPARES	17,135	0.5	16,975	0.5	11,037	0.3
OTHER AIRCRAFT EQUIPMENT	70,241	2.1	51,036	1.3	72,770	2.1
MISSILE AND SPACE SYSTEMS	7,158	0.1	5,387	*	6,633	0.1
SHIPS	953	*	517	*	754	*
COMBAT VEHICLES	15,320	0.8	39,706	2.7	11,078	0.5
NON-COMBAT VEHICLES	895	0.1	972	0.1	497	*
WEAPONS	0	0.0	26	*	585	0.1
AMMUNITION	892	*	408	*	-2,003	-0.1
ELECTRONICS AND COMMUNICATION EQUIP	28,442	0.2	29,798	0.2	36,062	0.3
PETROLEUM	113,955	4.3	88,788	3.6	112,751	3.5
OTHER FUELS AND LUBRICANTS	520	0.4	118	0.1	1,946	1.0
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	454	0.1	28	*	49	*
BUILDING SUPPLIES	319	1.7	316	0.8	44	0.1
SUBSISTENCE	2,873	0.2	3,076	0.2	2,808	0.2
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	325	0.2	0	0.0	76	*
CONSTRUCTION	168,742	1.5	166,788	1.6	186,612	1.7
CONSTRUCTION EQUIPMENT	174	1.0	649	2.7	-50	-0.1
MEDICAL & DENTAL SUPPLIES & EQUIP	2,276	0.4	791	0.3	503	0.2
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	1,324	8.3	75	0.3	643	1.7
MATERIALS HANDLING EQUIPMENT	25	*	73	0.2	61	0.2
ALL OTHER SUPPLIES AND EQUIPMENT	32,371	0.6	20,382	0.3	23,184	0.4
SERVICES	206,957	1.0	212,090	1.0	215,265	1.1

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

Oregon

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$202,863	0.2	\$136,792	0.1	\$130,757	0.1
AIRFRAMES AND SPARES	2,396	*	922	*	9,759	*
AIRCRAFT ENGINES AND SPARES	0	0.0	0	0.0	66	*
OTHER AIRCRAFT EQUIPMENT	2,425	0.1	1,782	*	2,665	0.1
MISSILE AND SPACE SYSTEMS	2,301	*	2,834	*	888	*
SHIPS	4,455	0.1	4,233	*	3,511	*
COMBAT VEHICLES	649	*	734	*	569	*
NON-COMBAT VEHICLES	51,130	4.8	1,411	0.1	12,759	1.3
WEAPONS	0	0.0	0	0.0	-38	*
AMMUNITION	35	*	0	0.0	80	*
ELECTRONICS AND COMMUNICATION EQUIP	29,763	0.2	26,296	0.2	13,697	0.1
PETROLEUM	6,567	0.2	1,866	0.1	3,579	0.1
OTHER FUELS AND LUBRICANTS	64	*	115	0.1	0	0.0
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	687	0.1	563	0.1	263	*
BUILDING SUPPLIES	172	0.9	1,815	4.3	2,476	5.2
SUBSISTENCE	2,723	0.2	3,780	0.2	4,903	0.3
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	0	0.0	104	0.1	611	0.4
CONSTRUCTION	51,673	0.5	42,811	0.4	33,016	0.3
CONSTRUCTION EQUIPMENT	512	2.9	218	0.9	43	0.1
MEDICAL & DENTAL SUPPLIES & EQUIP	1,993	0.3	2,419	0.8	4,285	1.3
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	80	0.5	60	0.2	72	0.2
MATERIALS HANDLING EQUIPMENT	31	0.1	0	0.0	0	0.0
ALL OTHER SUPPLIES AND EQUIPMENT	24,983	0.4	22,932	0.4	24,429	0.4
SERVICES	20,223	0.1	21,897	0.1	13,125	0.1

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

# Pennsylvania

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$3,687,356	3.4	\$3,004,951	2.8	\$2,760,129	2.5
AIRFRAMES AND SPARES	81,207	0.4	99,233	0.6	214,217	1.1
AIRCRAFT ENGINES AND SPARES	10,993	0.3	27,452	0.8	12,156	0.3
OTHER AIRCRAFT EQUIPMENT	376,015	11.4	495,108	12.3	344,624	10.1
MISSILE AND SPACE SYSTEMS	207,269	1.8	296,331	2.6	75,764	0.6
SHIPS	643,195	8.6	469,149	5.0	518,749	7.3
COMBAT VEHICLES	285,506	14.9	126,545	8.5	37,867	1.8
NON-COMBAT VEHICLES	41,742	3.9	60,196	5.8	56,355	5.6
WEAPONS	161,595	10.7	141,179	8.7	112,585	9.7
AMMUNITION	153,236	7.7	70,136	3.5	37,966	2.5
ELECTRONICS AND COMMUNICATION EQUIP	223,963	1.7	235,393	1.6	263,371	1.9
PETROLEUM	67,480	2.6	47,524	1.9	97,564	3.0
OTHER FUELS AND LUBRICANTS	3,262	2.2	7,662	4.0	8,031	4.1
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	0	0.0	32	0.2
TEXTILES, CLOTHING, AND EQUIPAGE	33,372	4.4	30,932	4.6	49,996	8.4
BUILDING SUPPLIES	276	1.5	1,263	3.0	680	1.4
SUBSISTENCE	12,759	0.8	18,362	1.0	23,602	1.6
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	1,346	0.8	1,591	0.9	14,781	8.8
CONSTRUCTION	457,955	4.2	157,728	1.5	234,091	2.1
CONSTRUCTION EQUIPMENT	610	3.5	1,833	7.7	9,993	21.6
MEDICAL & DENTAL SUPPLIES & EQUIP	48,727	8.0	17,775	5.6	24,195	7.3
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	388	2.4	248	1.0	175	0.5
MATERIALS HANDLING EQUIPMENT	808	1.3	11	*	636	2.1
ALL OTHER SUPPLIES AND EQUIPMENT	275,599	4.8	258,444	4.2	195,205	3.6
SERVICES	600,052	2.8	440,857	2.1	427,494	2.2

Note: An 'x' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

# Rhode Island

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$333,969	0.3	\$388,280	0.4	\$421,671	0.4
AIRFRAMES AND SPARES						
AIRCRAFT ENGINES AND SPARES	254	*	421	*	363	*
OTHER AIRCRAFT EQUIPMENT	820	*	590	*	1,166	*
MISSILE AND SPACE SYSTEMS	821	*	490	*	547	*
SHIPS	16,254	0.2	3,436	*	1,618	*
			23,120	0.2	39,777	0.6
COMBAT VEHICLES	4,873	0.3	685	*	0	0.0
NON-COMBAT VEHICLES	244	*	86	*	58	*
WEAPONS	559	*	196	*	-30	*
AMMUNITION	3,767	0.2	2,316	0.1	12,470	0.8
ELECTRONICS AND COMMUNICATION EQUIP	70,914	0.5	75,184	0.5	95,090	0.7
PETROLEUM	1,385	0.1	0	0.0	368	*
OTHER FUELS AND LUBRICANTS	0	0.0	0	0.0	0	0.0
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	3,432	0.5	2,791	0.4	2,208	0.4
BUILDING SUPPLIES	0	0.0	0	0.0	0	0.0
SUBSISTENCE	0	0.0	61	*	90	*
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	1,969	1.2	35	*	286	0.2
CONSTRUCTION	77,484	0.7	94,133	0.9	86,374	0.8
CONSTRUCTION EQUIPMENT	0	0.0	0	0.0	0	0.0
MEDICAL & DENTAL SUPPLIES & EQUIP	130	*	18,569	5.9	3	*
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	0	0.0	40	0.2	0	0.0
MATERIALS HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
ALL OTHER SUPPLIES AND EQUIPMENT	13,183	0.2	29,097	0.5	45,319	0.8
SERVICES	137,168	0.6	137,031	0.6	135,966	0.7

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

### South Carolina

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$1,012,497	0.9	\$1,007,444	0.9	\$998,111	0.9
AIRFRAMES AND SPARES	130,011	0.7	171,646	1.1	234,111	1.2
AIRCRAFT ENGINES AND SPARES	929	*	1,652	*	1,536	*
OTHER AIRCRAFT EQUIPMENT	42,949	1.3	971	*	15,706	0.5
MISSILE AND SPACE SYSTEMS	230	*	28	*	0	0.0
SHIPS	21,966	0.3	52,203	0.6	49,418	0.7
COMBAT VEHICLES	7,444	0.4	8,310	0.6	288	*
NON-COMBAT VEHICLES	-517	*	5,669	0.5	14,788	1.5
WEAPONS	47,037	3.1	34,615	2.1	21,118	1.8
AMMUNITION	26	*	307	*	2,565	0.2
ELECTRONICS AND COMMUNICATION EQUIP	57,848	0.4	96,296	0.7	37,792	0.3
PETROLEUM	4,296	0.2	2,574	0.1	19,076	0.6
OTHER FUELS AND LUBRICANTS	34	*	67	*	78	*
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	95	0.8	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	3,299	0.4	2,961	0.4	715	0.1
BUILDING SUPPLIES	1,113	6.0	1,005	2.4	1,752	3.7
SUBSISTENCE	28,536	1.8	16,371	0.9	13,208	0.9
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	270	0.2	2,394	1.4	559	0.3
CONSTRUCTION	349,931	3.2	244,241	2.3	297,548	2.7
CONSTRUCTION EQUIPMENT	0	0.0	0	0.0	236	0.5
MEDICAL & DENTAL SUPPLIES & EQUIP	513	0.1	3,886	1.2	2,474	0.7
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	0	0.0	0	0.0	0	0.0
MATERIALS HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
ALL OTHER SUPPLIES AND EQUIPMENT	48,583	0.8	109,045	1.8	59,857	1.1
SERVICES	267,998	1.2	253,107	1.2	225,284	1.1

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

### South Dakota

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$109,968	0.1	\$128,615	0.1	\$74,780	0.1
AIRFRAMES AND SPARES	135	*	0	0.0	90	*
AIRCRAFT ENGINES AND SPARES	0	0.0	0	0.0	0	0.0
OTHER AIRCRAFT EQUIPMENT	54	*	101	*	27	*
MISSILE AND SPACE SYSTEMS	31	*	0	0.0	0	0.0
SHIPS	0	0.0	0	0.0	0	0.0
COMBAT VEHICLES	0	0.0	0	0.0	0	0.0
NON-COMBAT VEHICLES	65	*	41	*	0	0.0
WEAPONS	0	0.0	-779	*	1,415	0.1
AMMUNITION	75	*	-181	*	196	*
ELECTRONICS AND COMMUNICATION EQUIP	35,827	0.3	23,640	0.2	19,675	0.1
PETROLEUM	333	*	9,032	0.4	374	*
OTHER FUELS AND LUBRICANTS	0	0.0	0	0.0	0	0.0
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	0	0.0	0	0.0	0	0.0
BUILDING SUPPLIES	46	0.2	0	0.0	0	0.0
SUBSISTENCE	2,735	0.2	4,298	0.2	3,556	0.2
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	0	0.0	360	0.2	40	*
CONSTRUCTION	34,430	0.3	55,244	0.5	16,808	0.2
CONSTRUCTION EQUIPMENT	72	0.4	45	0.2	0	0.0
MEDICAL & DENTAL SUPPLIES & EQUIP	96	*	721	0.2	918	0.3
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	0	0.0	31	0.1	0	0.0
MATERIALS HANDLING EQUIPMENT	125	0.2	0	0.0	0	0.0
ALL OTHER SUPPLIES AND EQUIPMENT	19,604	0.3	16,255	0.3	3,782	0.1
SERVICES	16,340	0.1	19,806	0.1	27,900	0.1

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

# Tennessee

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$1,137,231	1.0	\$1,090,632	1.0	\$1,172,784	1.1
AIRFRAMES AND SPARES	27,108	0.1	21,809	0.1	24,684	0.1
AIRCRAFT ENGINES AND SPARES	541	*	455	*	193	*
OTHER AIRCRAFT EQUIPMENT	1,257	*	6,690	0.2	9,133	0.3
MISSILE AND SPACE SYSTEMS	6,600	0.1	24,904	0.2	65,214	0.5
SHIPS	18,093	0.2	8,070	0.1	2,802	*
COMBAT VEHICLES	179	*	118	*	592	*
NON-COMBAT VEHICLES	2,457	0.2	2,473	0.2	5,128	0.5
WEAPONS	2,017	0.1	4,631	0.3	3,074	0.3
AMMUNITION	132,785	6.7	165,452	8.3	112,281	7.2
ELECTRONICS AND COMMUNICATION EQUIP	9,371	0.1	15,682	0.1	13,236	0.1
PETROLEUM	24,200	0.9	13,071	0.5	10,381	0.3
OTHER FUELS AND LUBRICANTS	2,989	2.0	0	0.0	0	0.0
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	28	0.2	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	172,433	22.8	75,992	11.3	95,221	15.9
BUILDING SUPPLIES	0	0.0	246	0.6	186	0.4
SUBSISTENCE	8,181	0.5	4,353	0.2	7,143	0.5
TRANSPORTATION EQUIPMENT	0	0.0	465	77.3	95	24.5
PRODUCTION EQUIPMENT	0	0.0	343	0.2	8,607	5.1
CONSTRUCTION	68,571	0.6	66,542	0.6	80,831	0.7
CONSTRUCTION EQUIPMENT	0	0.0	82	0.3	70	0.2
MEDICAL & DENTAL SUPPLIES & EQUIP	36,447	6.0	3,430	1.1	1,476	0.4
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	46	0.3	0	0.0	0	0.0
MATERIALS HANDLING EQUIPMENT	258	0.4	27	0.1	1,357	4.4
ALL OTHER SUPPLIES AND EQUIPMENT	54,906	1.0	69,815	1.1	77,775	1.4
SERVICES	568,794	2.6	605,954	2.9	653,305	3.3

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.



TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

Texas

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$8,819,096	8.1	\$9,020,187	8.3	\$8,145,431	7.4
AIRFRAMES AND SPARES	3,208,186	16.7	3,202,004	19.7	2,503,321	12.4
AIRCRAFT ENGINES AND SPARES	30,262	0.9	20,696	0.6	19,922	0.5
OTHER AIRCRAFT EQUIPMENT	462,965	14.0	446,541	11.1	297,502	8.7
MISSILE AND SPACE SYSTEMS	1,074,538	9.3	1,153,605	10.1	1,123,089	8.6
SHIPS	30,073	0.4	29,455	0.3	24,265	0.3
COMBAT VEHICLES	24,126	1.3	30,578	2.0	39,561	1.9
NON-COMBAT VEHICLES	157,270	14.7	483,583	46.9	24,149	2.4
WEAPONS	56,991	3.8	63,152	3.9	63,332	5.4
AMMUNITION	126,666	6.4	94,162	4.7	111,054	7.2
ELECTRONICS AND COMMUNICATION EQUIP	745,474	5.5	796,976	5.5	661,254	4.6
PETROLEUM	892,200	33.8	711,977	29.2	836,265	25.8
OTHER FUELS AND LUBRICANTS	8,321	5.7	10,125	5.3	39,207	19.9
CONTAINERS AND HANDLING EQUIPMENT	50	0.6	75	0.6	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	13,658	1.8	29,089	4.3	12,621	2.1
BUILDING SUPPLIES	1,499	8.1	1,532	3.7	1,579	3.3
SUBSISTENCE	104,127	6.6	81,787	4.4	90,434	6.0
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	24,786	15.6	30,020	17.2	27,554	16.4
CONSTRUCTION	741,785	6.7	670,836	6.3	1,063,402	9.5
CONSTRUCTION EQUIPMENT	322	1.8	1,001	4.2	3,332	7.2
MEDICAL & DENTAL SUPPLIES & EQUIP	28,893	4.8	13,867	4.4	7,394	2.2
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	485	3.1	278	1.1	894	2.3
MATERIALS HANDLING EQUIPMENT	17,285	28.3	1,145	3.3	405	1.3
ALL OTHER SUPPLIES AND EQUIPMENT	293,219	5.1	262,288	4.2	278,046	5.1
SERVICES	775,915	3.6	885,417	4.2	916,848	4.6

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

Utah

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$394,677	0.4	\$479,324	0.4	\$521,169	0.5
AIRFRAMES AND SPARES	19,888	0.1	7,627	*	39,354	0.2
AIRCRAFT ENGINES AND SPARES	694	*	1,464	*	1,312	*
OTHER AIRCRAFT EQUIPMENT	23,666	0.7	12,514	0.3	8,059	0.2
MISSILE AND SPACE SYSTEMS	90,905	0.8	34,962	0.3	59,626	0.5
SHIPS	1,961	*	-1,678	*	707	*
COMBAT VEHICLES	666	*	181	*	1,111	0.1
NON-COMBAT VEHICLES	807	0.1	2,917	0.3	195	*
WEAPONS	16	*	1,496	0.1	704	0.1
AMMUNITION	11,471	0.6	17,497	0.9	4,584	0.3
ELECTRONICS AND COMMUNICATION EQUIP	31,305	0.2	36,260	0.3	39,213	0.3
PETROLEUM	6,261	0.2	45,733	1.9	42,988	1.3
OTHER FUELS AND LUBRICANTS	2,354	1.6	3,295	1.7	6,068	3.1
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	0	0.0	620	4.2
TEXTILES, CLOTHING, AND EQUIPAGE	0	0.0	0	0.0	0	0.0
BUILDING SUPPLIES	0	0.0	0	0.0	0	0.0
SUBSISTENCE	2,823	0.2	1,685	0.1	3,352	0.2
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	835	0.5	0	0.0	0	0.0
CONSTRUCTION	75,687	0.7	95,837	0.9	91,638	0.8
CONSTRUCTION EQUIPMENT	0	0.0	0	0.0	38	0.1
MEDICAL & DENTAL SUPPLIES & EQUIP	2,090	0.3	952	0.3	2,530	0.8
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	34	0.2	506	2.1	40	0.1
MATERIALS HANDLING EQUIPMENT	795	1.3	1,090	3.1	5,987	19.6
ALL OTHER SUPPLIES AND EQUIPMENT	27,941	0.5	55,561	0.9	34,526	0.6
SERVICES	94,481	0.4	161,425	0.8	178,520	0.9

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

Vermont

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$225,425	0.2	\$207,290	0.2	\$57,436	3.1
AIRFRAMES AND SPARES	2,894	*	1,628	*	4,014	*
AIRCRAFT ENGINES AND SPARES	978	*	2,385	0.1	460	*
OTHER AIRCRAFT EQUIPMENT	6,496	0.2	15,752	0.4	9,278	0.3
MISSILE AND SPACE SYSTEMS	2,770	*	2,545	*	1,004	*
SHIPS	1,981	*	7,847	0.1	703	*
COMBAT VEHICLES	0	0.0	6,243	0.4	5,035	0.2
NON-COMBAT VEHICLES	74,324	7.0	0	0.0	0	0.0
WEAPONS	13,006	0.9	21,449	1.3	16,446	1.4
AMMUNITION	48,382	2.4	130,949	6.6	3,737	0.2
ELECTRONICS AND COMMUNICATION EQUIP	65,958	0.5	2,085	*	2,301	*
PETROLEUM	560	*	132	*	213	*
OTHER FUELS AND LUBRICANTS	0	0.0	0	0.0	0	0.0
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	284	*	-55	*	55	*
BUILDING SUPPLIES	0	0.0	0	0.0	0	0.0
SUBSISTENCE	872	0.1	405	*	233	*
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	221	0.1	2,700	1.6	0	0.0
CONSTRUCTION	920	*	4,826	*	8,402	0.1
CONSTRUCTION EQUIPMENT	0	0.0	0	0.0	0	0.0
MEDICAL & DENTAL SUPPLIES & EQUIP	26	*	498	0.2	0	0.0
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	0	0.0	0	0.0	0	0.0
MATERIALS HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
ALL OTHER SUPPLIES AND EQUIPMENT	2,645	*	4,927	0.1	687	*
SERVICES	3,108	*	2,972	*	4,867	*

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

Virginia

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$9,562,978	8.7	\$12,137,711	11.1	\$8,017,082	7.3
AIRFRAMES AND SPARES	14,871	0.1	30,606	0.2	28,491	0.1
AIRCRAFT ENGINES AND SPARES	5,744	0.2	3,969	0.1	6,319	0.2
OTHER AIRCRAFT EQUIPMENT	51,136	1.5	61,573	1.5	54,884	1.6
MISSILE AND SPACE SYSTEMS	431,573	3.7	138,770	1.2	142,449	1.1
SHIPS	952,558	12.7	4,358,222	46.0	959,518	13.4
COMBAT VEHICLES	25,453	1.3	7,792	0.5	6,292	0.3
NON-COMBAT VEHICLES	9,353	0.9	6,011	0.6	2,800	0.3
WEAPONS	117,564	7.8	40,546	2.5	63,437	5.4
AMMUNITION	19,378	1.0	84,851	4.3	35,390	2.3
ELECTRONICS AND COMMUNICATION EQUIP	1,972,746	14.6	1,790,074	12.4	1,663,641	11.7
PETROLEUM	42,710	1.6	8,219	0.3	24,145	0.7
OTHER FUELS AND LUBRICANTS	9,169	6.3	3,479	1.8	4,919	2.5
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	154	1.3	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	17,694	2.3	30,667	4.6	26,231	4.4
BUILDING SUPPLIES	2,497	13.5	6,383	15.3	1,854	3.9
SUBSISTENCE	27,699	1.8	19,389	1.1	32,960	2.2
TRANSPORTATION EQUIPMENT	189	33.9	136	22.7	0	0.0
PRODUCTION EQUIPMENT	3,814	2.4	3,166	1.8	5,524	3.3
CONSTRUCTION	705,217	6.4	829,747	7.8	823,708	7.4
CONSTRUCTION EQUIPMENT	0	0.0	92	0.4	1,678	3.6
MEDICAL & DENTAL SUPPLIES & EQUIP	6,678	1.1	4,071	1.3	3,989	1.2
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	3,913	24.6	8,838	35.9	10,415	27.3
MATERIALS HANDLING EQUIPMENT	448	0.7	4,042	11.5	751	2.5
ALL OTHER SUPPLIES AND EQUIPMENT	782,453	13.6	731,986	11.9	596,941	10.9
SERVICES	4,360,120	20.1	3,964,927	18.7	3,520,744	17.8

Note: An 'n' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

# Washington

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$2,382,417	2.2	\$2,309,454	2.1	\$1,860,735	1.7
AIRFRAMES AND SPARES	278,301	1.5	173,003	1.1	-34,649	-0.2
AIRCRAFT ENGINES AND SPARES	290	*	1,005	*	620	*
OTHER AIRCRAFT EQUIPMENT	108,038	3.3	76,054	1.9	53,977	1.6
MISSILE AND SPACE SYSTEMS	120,615	1.0	164,491	1.4	145,549	1.1
SHIPS	36,432	0.5	59,308	0.6	32,222	0.5
COMBAT VEHICLES	10,658	0.6	6,361	0.4	2,218	0.1
NON-COMBAT VEHICLES	70	*	325	*	1,605	0.2
WEAPONS	15,599	1.0	23,528	1.5	700	0.1
AMMUNITION	7,118	0.4	62,534	3.1	2,137	0.1
ELECTRONICS AND COMMUNICATION EQUIP	590,836	4.4	691,902	4.8	525,848	3.7
PETROLEUM	318,877	12.1	128,500	5.3	267,828	8.3
OTHER FUELS AND LUBRICANTS	0	0.0	107	0.1	0	0.0
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	3,997	0.5	1,608	0.2	2,238	0.4
BUILDING SUPPLIES	1,396	7.6	1,762	4.2	2,561	5.4
SUBSISTENCE	24,708	1.6	34,076	1.8	40,695	2.7
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	5,428	3.4	4,342	2.5	7,809	4.6
CONSTRUCTION	352,297	3.2	446,327	4.2	414,309	3.7
CONSTRUCTION EQUIPMENT	89	0.5	1,214	5.1	797	1.7
MEDICAL & DENTAL SUPPLIES & EQUIP	15,786	2.6	3,227	1.0	5,202	1.6
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	2,000	12.6	103	0.4	0	0.0
MATERIALS HANDLING EQUIPMENT	5,007	8.2	5,033	14.3	6,466	21.1
ALL OTHER SUPPLIES AND EQUIPMENT	114,493	2.0	102,833	1.7	74,437	1.4
SERVICES	370,382	1.7	321,814	1.5	308,166	1.6

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

West Virginia

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$199,325	0.2	\$203,391	0.2	\$175,783	0.2
AIRFRAMES AND SPARES	92	*	110	*	0	0.0
AIRCRAFT ENGINES AND SPARES	84	*	0	0.0	161	*
OTHER AIRCRAFT EQUIPMENT	1,075	*	3,269	0.1	3,266	0.1
MISSILE AND SPACE SYSTEMS	2,114	*	1,581	*	15,963	0.1
SHIPS	1,928	*	5,456	0.1	2,537	*
COMBAT VEHICLES	-633	*	26	*	35	*
NON-COMBAT VEHICLES	3,434	0.3	0	0.0	0	0.0
WEAPONS	0	0.0	4,683	0.3	0	0.0
AMMUNITION	152	*	1,534	0.1	0	0.0
ELECTRONICS AND COMMUNICATION EQUIP	3,386	*	788	*	1,499	*
PETROLEUM	1,248	*	1,374	0.1	193	*
OTHER FUELS AND LUBRICANTS	5,716	3.9	6,418	3.4	6,375	3.2
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	2,870	0.4	6,429	1.0	3,639	0.6
BUILDING SUPPLIES	0	0.0	0	0.0	86	0.2
SUBSISTENCE	795	0.1	2,002	0.1	2,256	0.1
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	0	0.0	507	0.3	0	0.0
CONSTRUCTION	144,903	1.3	87,497	0.8	107,198	1.0
CONSTRUCTION EQUIPMENT	0	0.0	0	0.0	0	0.0
MEDICAL & DENTAL SUPPLIES & EQUIP	312	0.1	123	*	103	*
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	0	0.0	292	1.2	0	0.0
MATERIALS HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
ALL OTHER SUPPLIES AND EQUIPMENT	8,374	0.1	40,187	0.7	23,168	0.4
SERVICES	23,475	0.1	41,116	0.2	9,305	*

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

# Wisconsin

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$551,276	0.5	\$515,937	0.5	\$773,662	0.7
AIRFRAMES AND SPARES						
AIRCRAFT ENGINES AND SPARES	6,205	*	82,446	0.5	8,038	*
OTHER AIRCRAFT EQUIPMENT	494	*	25	*	276	*
MISSILE AND SPACE SYSTEMS	8,610	0.3	8,697	0.2	4,324	0.1
SHIPS	491	*	868	*	136	*
	15,946	0.2	23,372	0.2	30,788	0.4
COMBAT VEHICLES	52,061	2.7	7,692	0.5	49,514	2.4
NON-COMBAT VEHICLES	154,146	14.4	47,714	4.6	368,964	36.7
WEAPONS	1,848	0.1	1,892	0.1	10,344	0.9
AMMUNITION	21,936	1.1	36,787	1.8	12,881	0.8
ELECTRONICS AND COMMUNICATION EQUIP	9,949	0.1	14,317	0.1	18,375	0.1
PETROLEUM	9,120	0.3	49,393	2.0	2,640	0.1
OTHER FUELS AND LUBRICANTS	0	0.0	0	0.0	0	0.0
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	14,924	2.0	4,850	0.7	14,490	2.4
BUILDING SUPPLIES	0	0.0	32	0.1	944	2.0
SUBSISTENCE	65,436	4.1	37,361	2.0	36,932	2.4
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	1,220	0.8	2,366	1.4	857	0.5
CONSTRUCTION	39,217	0.4	62,683	0.6	63,066	0.6
CONSTRUCTION EQUIPMENT	385	2.2	277	1.2	1,150	2.5
MEDICAL & DENTAL SUPPLIES & EQUIP	20,877	3.4	14,062	4.4	27,290	8.3
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	0	0.0	150	0.6	1,379	3.6
MATERIALS HANDLING EQUIPMENT	10,941	17.9	1,867	5.3	1,636	5.3
ALL OTHER SUPPLIES AND EQUIPMENT	53,033	0.9	53,301	0.9	79,977	1.5
SERVICES	64,436	0.3	65,785	0.3	39,659	0.2

Note: An 'x' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1996, 1995, AND 1994

# Wyoming

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1996		FISCAL YEAR 1995		FISCAL YEAR 1994	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	\$91,514	0.1	\$91,783	0.1	\$56,401	0.1
AIRFRAMES AND SPARES	0	0.0	0	0.0	0	0.0
AIRCRAFT ENGINES AND SPARES	0	0.0	0	0.0	0	0.0
OTHER AIRCRAFT EQUIPMENT	0	0.0	0	0.0	0	0.0
MISSILE AND SPACE SYSTEMS	0	0.0	0	0.0	0	0.0
SHIPS	0	0.0	0	0.0	0	0.0
COMBAT VEHICLES	0	0.0	0	0.0	0	0.0
NON-COMBAT VEHICLES	0	0.0	0	0.0	0	0.0
WEAPONS	429	*	0	0.0	0	0.0
AMMUNITION	0	0.0	0	0.0	0	0.0
ELECTRONICS AND COMMUNICATION EQUIP	59	*	311	*	0	0.0
PETROLEUM	21,052	0.8	19,608	0.8	16,827	0.5
OTHER FUELS AND LUBRICANTS	-414	-0.3	41,360	21.6	142	0.1
CONTAINERS AND HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
TEXTILES, CLOTHING, AND EQUIPAGE	0	0.0	0	0.0	0	0.0
BUILDING SUPPLIES	0	0.0	0	0.0	0	0.0
SUBSISTENCE	61	*	66	*	105	*
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	0	0.0
PRODUCTION EQUIPMENT	0	0.0	0	0.0	0	0.0
CONSTRUCTION	52,925	0.5	16,721	0.2	26,357	0.2
CONSTRUCTION EQUIPMENT	0	0.0	0	0.0	0	0.0
MEDICAL & DENTAL SUPPLIES & EQUIP	0	0.0	0	0.0	40	*
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	0	0.0	0	0.0	0	0.0
MATERIALS HANDLING EQUIPMENT	0	0.0	0	0.0	0	0.0
ALL OTHER SUPPLIES AND EQUIPMENT	6,734	0.1	2,612	*	903	*
SERVICES	10,668	*	11,104	0.1	12,027	0.1

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.



TABLE III-2. NET VALUE AND PERCENT DISTRIBUTION  
OF DOD PRIME CONTRACT AWARDS OVER \$25,000  
FOR THE TOP FIVE STATES IN EACH OF THE 25 MAJOR  
PROCUREMENT PROGRAMS: FY 1996

(AMOUNTS IN THOUSANDS)

P R O C U R E M E N T P R O G R A M	RANK AND PERCENT OF U.S.															-PCT OF	
	1ST					2ND					3RD					5TH	
	VALUE	-	STATE	PCT	-	STATE	PCT	-	STATE	PCT	-	STATE	PCT	-	STATE	PCT	- U.S.
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	\$ 19,191,471		MO	29.4		CA	21.4		TX	16.7		GA	12.9		AZ	3.4	83.8
AIRCRAFT ENGINES AND RELATED SPARES	3,438,761		FL	43.9		OH	15.4		MA	15.2		IN	6.1		CT	4.8	85.4
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	3,312,753		TX	14.0		CA	13.8		PA	11.4		NY	8.1		MO	6.6	53.9
MISSILE AND SPACE SYSTEMS	11,553,813		CA	32.9		MA	10.7		TX	9.3		AZ	8.7		CO	8.2	69.8
SHIPS	7,520,530		MS	18.2		CT	15.2		VA	12.7		CA	9.8		ME	8.9	64.8
COMBAT VEHICLES	1,911,537		MI	29.6		PA	14.9		CA	13.9		IN	10.2		FL	6.9	75.5
NON-COMBAT VEHICLES	1,068,964		IN	20.0		TX	14.7		WI	14.4		OH	7.6		VT	7.0	63.7
WEAPONS	1,508,722		MN	13.2		CA	11.6		PA	10.7		VA	7.8		AZ	6.7	50.0
AMMUNITION	1,979,968		MN	12.3		MA	11.3		CA	8.1		PA	7.7		IL	7.5	46.9
ELECTRONICS AND COMMUNICATION EQUIPMENT	13,499,235		CA	16.5		VA	14.6		FL	9.3		MD	6.1		NJ	5.8	52.3
PETROLEUM	2,638,712		TX	33.8		WA	12.1		CA	8.9		LA	4.6		OK	4.3	63.7
OTHER FUELS AND LUBRICANTS	146,124		OH	18.3		AK	16.8		CO	12.9		KS	11.3		MO	7.0	66.3
SEP PROCURED CONTAINERS AND HANDLING EQUIP	8,711		NY	38.1		CA	31.1		FL	29.4		KY	2.3		NJ	2.0	102.9
TEXTILES, CLOTHING AND EQUIPAGE	755,655		TN	22.8		NC	9.0		AL	8.1		IL	7.0		MI	4.4	51.3
BUILDING SUPPLIES	18,467		VA	13.5		FL	11.8		CA	11.1		CO	8.9		OH	8.7	54.0
SUBSISTENCE	1,580,866		OH	14.5		NY	12.0		CA	6.7		TX	6.6		IL	5.7	45.5
TRANSPORTATION EQUIPMENT (RAILWAY)	558		VA	33.9		CA	22.7		MN	18.0		NE	12.0		CO	7.1	93.7
PRODUCTION EQUIPMENT	158,840		CA	32.7		TX	15.6		NY	13.4		OH	11.1		WA	3.4	76.2
CONSTRUCTION	11,008,886		CA	13.3		TX	6.7		VA	6.4		NC	5.0		HI	4.7	36.1
CONSTRUCTION EQUIPMENT	17,623		NC	14.9		IL	14.7		MA	12.4		FL	9.6		NY	4.9	56.5
MEDICAL AND DENTAL SUPPLIES AND EQUIPMENT	607,425		CA	40.7		PA	8.0		NC	7.0		TN	6.0		TX	4.8	66.5
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	15,879		VA	24.6		WA	12.6		CA	11.4		OK	8.3		NY	7.2	64.1
MATERIALS HANDLING EQUIPMENT	61,077		TX	28.3		CA	23.9		WI	17.9		WA	8.2		MI	5.4	83.7
ALL OTHER SUPPLIES AND EQUIPMENT	5,744,493		VA	13.6		CA	13.4		MD	8.0		FL	6.4		TX	5.1	46.5
SERVICES	21,658,826		VA	20.1		CA	15.3		MD	6.5		MA	6.2		FL	4.6	52.7

## PART IV

### NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS OVER \$25,000 FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION

As shown in Table IV-1, page 72, RDT&E awards totaled \$19,801 million in FY 1996, a decrease of \$1,138 million, or 5.4 percent from the FY 1995 figure. The percentage of RDT&E awards to total prime contract awards showed a slight decrease during FY 1996 (18 percent) when compared to FY 1995 and FY 1994 (19 percent). The three year comparison in Table IV-1 shows the RDT&E percentages for the three types of contractors also remained relatively consistent over this time interval.

Table IV-2, page 73, shows the net value and percent distribution for both total awards and RDT&E awards, by region, and the percentage of distribution for RDT&E awards within each region for FY 1996 and FY 1995. Six of the nine regions received less RDT&E awards in FY 1996 than in FY 1995. The South Atlantic region had the largest RDT&E dollar decrease, \$506 million, or 8.5 percent less than in FY 1995. In terms of the distribution of RDT&E awards, the New England region showed the most significant percentage change. In FY 1995, 10.3 percent of RDT&E awards were in this region; however, in FY 1996, this percentage increased to 12.4 percent.

Regional RDT&E awards as a percentage of regional total awards decreased from 19.2 percent in FY 1995 to 18.1 percent in FY 1996. Seven regions experienced a decrease, while two regions showed an increase. New England showed the largest percentage of increase, 3.6 percent more in FY 1996 than in FY 1995.

Tables IV-3, IV-4, and IV-5, on pages 74, 77, and 80, respectively show the net value and percent distribution of prime contract awards for RDT&E work, by region and state, according to type of contractor (educational institutions, other nonprofit institutions, and business firms), for FYs 1996, 1995, and 1994. As shown in Table IV-3, pages 74 through 76, the three states receiving the largest share of RDT&E awards in FY 1996 were California, 18.1 percent; Georgia, 9.4 percent; and Massachusetts, 8.7 percent.

TABLE IV-1

**NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS OVER \$25,000 FOR  
RESEARCH, DEVELOPMENT, TEST, AND EVALUATION, ACCORDING TO TYPE OF CONTRACTOR:  
FYs 1996, 1995, AND 1994**

(Amounts in Millions)

Type of Awards	FY 1996			FY 1995			FY 1994		
	Awards	% of Total	% of RDT&E	Awards	% of Total	% of RDT&E	Awards	% of Total	% of RDT&E
<b>GRAND TOTAL -</b> Prime Contract Awards	\$109,408	100	N/A	\$109,005		N/A	\$110,316		N/A
<b>TOTAL - RDT&amp;E Awards</b>	19,803	18	100	20,941	19	100	21,303	19	100
Educational & Nonprofit Institutions	412	*	2	447	*	2	362	*	2
Other Nonprofit Institutions	1,812	2	9	1,852	2	9	1,839	2	9
Business Firms	17,580	16	89	18,642	17	89	19,102	17	90

Note: Figures in this table may not add up due to rounding.

An "\*" in the percent column represents a figure of less than 0.5 percent.

TABLE IV-2

**NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS  
OVER \$25,000 FOR RDT&E, BY REGION: FYs 1996 AND 1995**

REGIONS	TOTALS AWARDS		PERCENT OF TOTAL		RDT&E AWARDS		PERCENT OF TOTAL RDT&E		REGIONAL RDT&E AS PERCENT OF REGION TOTAL	
	FY 1996	FY 1995	FY 1996	FY 1995	FY 1996	FY 1995	FY 1996	FY 1995	FY 1996	FY 1995
U.S. TOTAL	\$109,408	\$109,005	100.0	100.0	\$19,801	\$20,941	100.0	100.0	18.1	19.2
South Atlantic	27,745	30,148	25.4	27.7	5,468	5,974	27.6	28.5	19.7	19.8
Pacific	22,308	21,950	20.4	20.1	4,072	4,357	20.6	20.8	18.3	19.8
New England	9,237	9,375	8.4	8.6	2,457	2,160	12.4	10.3	26.6	23.0
Mountain	6,627	6,373	6.1	5.8	1,703	1,946	8.6	9.3	25.7	30.5
West North Central	9,725	8,800	8.9	8.1	1,618	1,670	8.2	8.0	16.6	19.0
Middle Atlantic	9,753	9,488	8.9	8.7	1,441	1,879	7.3	9.0	14.8	19.8
West South Central	10,917	11,004	10.0	10.1	1,358	1,298	6.9	6.2	12.4	11.8
East South Central	5,762	5,081	5.3	4.7	917	937	4.6	4.5	15.9	18.4
East North Central	7,333	6,785	6.7	6.2	767	720	3.9	3.4	10.5	10.6

*Note: Figures in this table may not add up due to rounding.*

**TABLE IV-3. NET VALUE AND PERCENT DISTRIBUTION OF DOD  
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE,  
ACCORDING TO TYPE OF CONTRACTOR: FY 1996**

(Amounts in Thousands)

REGION AND STATE	TYPE OF CONTRACTOR							
	TOTAL		EDUCATIONAL INSTITUTIONS		OTHER NON-PROFIT INSTITUTIONS		BUSINESS FIRMS	
	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT
U.S. TOTAL	\$19,803,389	100.0	\$411,742	100.0	\$1,811,988	100.0	\$17,579,660	100.0
NEW ENGLAND								
Connecticut	457,348	2.3	1,939	0.5	1,585	0.1	453,825	2.6
Maine	5,437	*	170	*	0	0.0	5,267	*
Massachusetts	1,728,703	8.7	31,857	7.7	733,700	40.5	963,146	5.5
New Hampshire	130,520	0.7	288	0.1	0	0.0	130,232	0.7
Rhode Island	54,683	0.3	355	0.1	0	0.0	54,328	0.3
Vermont	80,446	0.4	226	0.1	0	0.0	80,220	0.5
TOTAL	2,457,138	12.4	34,835	8.5	735,285	40.6	1,687,018	9.6
MIDDLE ATLANTIC								
New Jersey	296,641	1.5	6,325	1.5	133	*	290,183	1.7
New York	409,104	2.1	11,943	2.9	8,383	0.5	388,778	2.2
Pennsylvania	735,712	3.7	21,596	5.2	132,375	7.3	581,741	3.3
TOTAL	1,441,458	7.3	39,864	9.7	140,891	7.8	1,260,703	7.2
EAST NORTH CENTRAL								
Illinois	53,765	0.3	8,391	2.0	6,793	0.4	38,582	0.2
Indiana	80,460	0.4	1,800	0.4	0	0.0	78,660	0.4
Michigan	115,002	0.6	9,312	2.3	4,449	0.2	101,241	0.6
Ohio	499,072	2.5	26,959	6.5	43,657	2.4	428,456	2.4
Wisconsin	19,096	0.1	2,720	0.7	63	*	16,312	0.1
TOTAL	767,394	3.9	49,181	11.9	54,962	3.0	663,251	3.8

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE IV-3. NET VALUE AND PERCENT DISTRIBUTION OF DOD  
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE,  
ACCORDING TO TYPE OF CONTRACTOR: FY 1996

(Amounts in Thousands)

REGION AND STATE	TYPE OF CONTRACTOR							
	TOTAL		EDUCATIONAL INSTITUTIONS		OTHER NON-PROFIT INSTITUTIONS		BUSINESS FIRMS	
	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT
WEST NORTH CENTRAL								
Iowa	100,285	0.5	482	0.1	0	0.0	99,804	0.6
Kansas	-877	*	1,250	0.3	0	0.0	-2,127	*
Minnesota	331,029	1.7	3,479	0.8	4,906	0.3	322,644	1.8
Missouri	1,163,846	5.9	3,137	0.8	194	*	1,160,515	6.6
Nebraska	22,405	0.1	448	0.1	0	0.0	21,957	0.1
North Dakota	1,643	*	0	0.0	0	0.0	1,643	*
South Dakota	137	*	0	0.0	0	0.0	137	*
TOTAL	1,618,468	8.2	8,795	2.1	5,100	0.3	1,604,573	9.1
SOUTH ATLANTIC								
Delaware	4,821	*	309	0.1	0	0.0	4,512	*
District of Columbia	149,324	0.8	10,083	2.4	22,747	1.3	116,494	0.7
Florida	1,197,626	6.0	9,039	2.2	2,458	0.1	1,186,129	6.7
Georgia	1,852,854	9.4	31,060	7.5	3,664	0.2	1,818,130	10.3
Maryland	733,600	3.7	22,066	5.4	253,687	14.0	457,847	2.6
North Carolina	55,963	0.3	5,884	1.4	4,773	0.3	45,306	0.3
South Carolina	24,028	0.1	456	0.1	18,274	1.0	5,298	*
Virginia	1,437,090	7.3	5,121	1.2	293,987	16.2	1,137,982	6.5
West Virginia	12,772	0.1	35	*	3,339	0.2	9,398	0.1
TOTAL	5,468,078	27.6	84,052	20.4	602,930	33.3	4,781,096	27.2
EAST SOUTH CENTRAL								
Alabama	634,856	3.2	6,471	1.6	322	*	628,064	3.6
Kentucky	2,977	*	175	*	0	0.0	2,801	*
Mississippi	54,858	0.3	1,261	0.3	1,407	0.1	52,190	0.3
Tennessee	224,408	1.1	1,448	0.4	0	0.0	222,960	1.3
TOTAL	917,099	4.6	9,355	2.3	1,729	0.1	906,015	5.2

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

TABLE IV-3. NET VALUE AND PERCENT DISTRIBUTION OF DOD  
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE,

ACCORDING TO TYPE OF CONTRACTOR: FY 1996

(Amounts in Thousands)

REGION AND STATE	TYPE OF CONTRACTOR							
	TOTAL		EDUCATIONAL INSTITUTIONS		OTHER NON-PROFIT INSTITUTIONS		BUSINESS FIRMS	
	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT
WEST SOUTH CENTRAL								
Arkansas	0	0.0	0	0.0	0	0.0	0	0.0
Louisiana	14,074	0.1	1,179	0.3	0	0.0	12,895	0.1
Oklahoma	9,370	*	213	0.1	0	0.0	9,157	0.1
Texas	1,334,563	6.7	44,419	10.8	18,452	1.0	1,271,692	7.2
TOTAL	1,358,007	6.9	45,811	11.1	18,452	1.0	1,293,744	7.4
MOUNTAIN								
Arizona	322,620	1.6	3,233	0.8	0	0.0	319,387	1.8
Colorado	1,067,546	5.4	6,387	1.6	125	*	1,061,034	6.0
Idaho	8,224	*	0	0.0	0	0.0	8,224	*
Montana	1,730	*	464	0.1	0	0.0	1,265	*
Nevada	2,811	*	179	*	0	0.0	2,632	*
New Mexico	203,593	1.0	11,198	2.7	1,547	0.1	190,848	1.1
Utah	96,105	0.5	21,438	5.2	0	0.0	74,667	0.4
Wyoming	650	*	61	*	0	0.0	589	*
TOTAL	1,703,280	8.6	42,961	10.4	1,672	0.1	1,658,647	9.4
PACIFIC								
Alaska	2,507	*	715	0.2	0	0.0	1,792	*
California	3,592,039	18.1	87,770	21.3	241,400	13.3	3,262,870	18.6
Hawaii	21,348	0.1	4,588	1.1	0	0.0	16,761	0.1
Oregon	14,735	0.1	1,081	0.3	1,085	0.1	12,569	0.1
Washington	441,838	2.2	2,734	0.7	8,481	0.5	430,623	2.4
TOTAL	4,072,468	20.6	96,888	23.5	250,967	13.9	3,724,613	21.2

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

**TABLE IV-4. NET VALUE AND PERCENT DISTRIBUTION OF DOD  
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE,  
ACCORDING TO TYPE OF CONTRACTOR: FY 1995**

(Amounts in Thousands)

REGION AND STATE	TYPE OF CONTRACTOR							
	TOTAL		EDUCATIONAL INSTITUTIONS		OTHER NON-PROFIT INSTITUTIONS		BUSINESS FIRMS	
	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT
U.S. TOTAL	\$20,941,452	100.0	\$447,357	100.0	\$1,852,147	100.0	\$18,641,948	100.0
NEW ENGLAND								
Connecticut	203,096	1.0	831	0.2	264	*	202,001	1.1
Maine	8,072	*	297	0.1	0	0.0	7,775	*
Massachusetts	1,753,400	8.4	51,748	11.6	747,923	40.4	953,729	5.1
New Hampshire	127,323	0.6	237	0.1	0	0.0	127,086	0.7
Rhode Island	53,922	0.3	531	0.1	0	0.0	53,391	0.3
Vermont	14,166	0.1	417	0.1	0	0.0	13,748	0.1
TOTAL	2,159,979	10.3	54,061	12.1	748,186	40.4	1,357,731	7.3
MIDDLE ATLANTIC								
New Jersey	278,999	1.3	7,735	1.7	2,767	0.1	268,497	1.4
New York	594,038	2.8	14,961	3.3	12,024	0.6	567,052	3.0
Pennsylvania	1,006,074	4.8	20,672	4.6	181,665	9.8	803,737	4.3
TOTAL	1,879,111	9.0	43,368	9.7	196,456	10.6	1,639,287	8.8
EAST NORTH CENTRAL								
Illinois	59,771	0.3	12,575	2.8	3,255	0.2	43,941	0.2
Indiana	83,468	0.4	2,706	0.6	198	*	80,564	0.4
Michigan	100,808	0.5	5,388	1.2	6,934	0.4	88,486	0.5
Ohio	465,390	2.2	28,531	6.4	48,109	2.6	388,751	2.1
Wisconsin	10,239	*	2,223	0.5	615	*	7,401	*
TOTAL	719,676	3.4	51,423	11.5	59,111	3.2	609,142	3.3

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.



**TABLE IV-4. NET VALUE AND PERCENT DISTRIBUTION OF DoD  
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE,  
ACCORDING TO TYPE OF CONTRACTOR: FY 1995**

(Amounts in Thousands)

REGION AND STATE	TYPE OF CONTRACTOR							
	TOTAL		EDUCATIONAL INSTITUTIONS		OTHER NON-PROFIT INSTITUTIONS		BUSINESS FIRMS	
	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT
<b>WEST NORTH CENTRAL</b>								
Iowa	70,735	0.3	1,470	0.3	99	*	69,165	0.4
Kansas	9,343	*	630	0.1	0	0.0	8,712	*
Minnesota	254,417	1.2	7,178	1.6	7,511	0.4	239,728	1.3
Missouri	1,314,995	6.3	2,734	0.6	0	0.0	1,312,260	7.0
Nebraska	16,616	0.1	1,127	0.3	55	*	15,434	0.1
North Dakota	3,809	*	0	0.0	0	0.0	3,809	*
South Dakota	250	*	0	0.0	0	0.0	250	*
<b>TOTAL</b>	<b>1,670,164</b>	<b>8.0</b>	<b>13,140</b>	<b>2.9</b>	<b>7,666</b>	<b>0.4</b>	<b>1,649,359</b>	<b>8.8</b>
<b>SOUTH ATLANTIC</b>								
Delaware	10,551	0.1	3,506	0.8	72	*	6,973	*
District of Columbia	133,238	0.6	6,300	1.4	14,589	0.8	112,350	0.6
Florida	1,586,532	7.6	13,928	3.1	3,241	0.2	1,569,363	8.4
Georgia	1,911,046	9.1	44,101	9.9	4,316	0.2	1,862,629	10.0
Maryland	826,326	3.9	7,448	1.7	331,577	17.9	487,301	2.6
North Carolina	117,582	0.6	7,992	1.8	6,613	0.4	102,976	0.6
South Carolina	51,046	0.2	2,281	0.5	40,706	2.2	8,059	*
Virginia	1,333,080	6.4	8,245	1.8	291,744	15.8	1,033,091	5.5
West Virginia	4,238	*	985	0.2	0	0.0	3,253	*
<b>TOTAL</b>	<b>5,973,640</b>	<b>28.5</b>	<b>94,788</b>	<b>21.2</b>	<b>692,858</b>	<b>37.4</b>	<b>5,185,995</b>	<b>27.8</b>
<b>EAST SOUTH CENTRAL</b>								
Alabama	610,335	2.9	6,300	1.4	2,062	0.1	601,973	3.2
Kentucky	2,273	*	410	0.1	0	0.0	1,864	*
Mississippi	77,821	0.4	1,325	0.3	227	*	76,268	0.4
Tennessee	246,659	1.2	1,102	0.2	421	*	245,136	1.3
<b>TOTAL</b>	<b>937,088</b>	<b>4.5</b>	<b>9,137</b>	<b>2.0</b>	<b>2,710</b>	<b>0.1</b>	<b>925,241</b>	<b>5.0</b>

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

**TABLE IV-4. NET VALUE AND PERCENT DISTRIBUTION OF DOD  
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE,  
ACCORDING TO TYPE OF CONTRACTOR: FY 1995**

(Amounts in Thousands)

REGION AND STATE	TYPE OF CONTRACTOR							
	TOTAL		EDUCATIONAL INSTITUTIONS		NON-PROFIT INSTITUTIONS		BUSINESS FIRMS	
	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT
<b>WEST SOUTH CENTRAL</b>								
Arkansas	1,433	*	0	0.0	1,193	0.1	240	*
Louisiana	17,556	0.1	1,802	0.4	31	*	15,724	0.1
Oklahoma	8,545	*	298	0.1	303	*	7,944	*
Texas	1,270,920	6.1	36,459	8.1	33,977	1.8	1,200,483	6.4
<b>TOTAL</b>	<b>1,298,454</b>	<b>6.2</b>	<b>38,558</b>	<b>8.6</b>	<b>35,504</b>	<b>1.9</b>	<b>1,224,392</b>	<b>6.6</b>
<b>MOUNTAIN</b>								
Arizona	440,232	2.1	8,259	1.8	728	*	431,246	2.3
Colorado	1,207,974	5.8	5,685	1.3	93	*	1,202,196	6.4
Idaho	11,999	0.1	39	*	0	0.0	11,960	0.1
Montana	1,277	*	384	0.1	0	0.0	892	*
Nevada	13,253	0.1	135	*	0	0.0	13,118	0.1
New Mexico	193,838	0.9	11,867	2.7	650	*	181,321	1.0
Utah	77,513	0.4	25,647	5.7	356	*	51,510	0.3
Wyoming	276	*	226	0.1	0	0.0	50	*
<b>TOTAL</b>	<b>1,946,362</b>	<b>9.3</b>	<b>52,241</b>	<b>11.7</b>	<b>1,826</b>	<b>0.1</b>	<b>1,892,294</b>	<b>10.2</b>
<b>PACIFIC</b>								
Alaska	2,311	*	35	*	0	0.0	2,276	*
California	4,089,070	19.5	79,986	17.9	91,830	5.0	3,917,254	21.0
Hawaii	14,633	0.1	4,635	1.0	0	0.0	9,999	0.1
Oregon	19,775	0.1	5,757	1.3	30	*	13,988	0.1
Washington	231,190	1.1	228	0.1	15,971	0.9	214,991	1.2
<b>TOTAL</b>	<b>4,356,979</b>	<b>20.8</b>	<b>90,640</b>	<b>20.3</b>	<b>107,831</b>	<b>5.8</b>	<b>4,158,508</b>	<b>22.3</b>

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE IV-5. NET VALUE AND PERCENT DISTRIBUTION OF DoD  
PRIME CONTRACT AWARDS OVER \$25,000 FOR RD&E, BY REGION AND STATE,

ACCORDING TO TYPE OF CONTRACTOR: FY 1994

(Amounts in Thousands)

REGION AND STATE	TYPE OF CONTRACTOR							
	TOTAL		EDUCATIONAL INSTITUTIONS		OTHER NON-PROFIT INSTITUTIONS		BUSINESS FIRMS	
	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT
U.S. TOTAL	\$21,302,660	100.0	\$361,560	100.0	\$1,839,255	100.0	\$19,101,846	100.0
NEW ENGLAND								
Connecticut	234,193	1.1	1,126	0.3	387	*	232,680	1.2
Maine	5,115	*	70	*	0	0.0	5,045	*
Massachusetts	1,905,846	8.9	33,666	9.3	676,995	36.8	1,195,185	6.3
New Hampshire	68,336	0.3	0	0.0	0	0.0	68,336	0.4
Rhode Island	31,544	0.1	713	0.2	0	0.0	30,831	0.2
Vermont	12,928	0.1	79	*	0	0.0	12,849	0.1
TOTAL	2,257,962	10.6	35,654	9.9	677,381	36.8	1,544,927	8.1
MIDDLE ATLANTIC								
New Jersey	509,996	2.4	6,790	1.9	1,141	0.1	502,065	2.6
New York	666,828	3.1	14,476	4.0	6,493	0.4	645,859	3.4
Pennsylvania	756,973	3.6	52,357	14.5	158,659	8.6	545,957	2.9
TOTAL	1,933,797	9.1	73,623	20.4	166,293	9.0	1,693,881	8.9
EAST NORTH CENTRAL								
Illinois	89,514	0.4	9,562	2.6	2,552	0.1	77,399	0.4
Indiana	67,269	0.3	1,811	0.5	0	0.0	65,458	0.3
Michigan	142,345	0.7	8,598	2.4	9,715	0.5	124,032	0.6
Ohio	455,565	2.1	28,502	7.9	38,218	2.1	388,845	2.0
Wisconsin	5,383	*	636	0.2	0	0.0	4,747	*
TOTAL	760,075	3.6	49,109	13.6	50,484	2.7	660,482	3.5

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

TABLE IV-5. NET VALUE AND PERCENT DISTRIBUTION OF DOD  
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE,  
ACCORDING TO TYPE OF CONTRACTOR: FY 1994

(Amounts in Thousands)

REGION AND STATE	TYPE OF CONTRACTOR							
	TOTAL		EDUCATIONAL INSTITUTIONS		OTHER NON-PROFIT INSTITUTIONS		BUSINESS FIRMS	
	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT
WEST NORTH CENTRAL								
Iowa	63,325	0.3	870	0.2	1,920	0.1	60,536	0.3
Kansas	8,439	*	828	0.2	0	0.0	7,611	*
Minnesota	145,760	0.7	770	0.2	6,336	0.3	138,655	0.7
Missouri	1,365,767	6.4	370	0.1	865	*	1,364,532	7.1
Nebraska	7,072	*	212	0.1	0	0.0	6,860	*
North Dakota	841	*	73	*	0	0.0	768	*
South Dakota	0	0.0	0	0.0	0	0.0	0	0.0
TOTAL	1,591,206	7.5	3,123	0.9	9,121	0.5	1,578,962	8.3
SOUTH ATLANTIC								
Delaware	3,213	*	186	0.1	0	0.0	3,027	*
District of Columbia	115,632	0.5	3,915	1.1	18,323	1.0	93,394	0.5
Florida	1,570,429	7.4	17,145	4.7	630	*	1,552,654	8.1
Georgia	1,779,570	8.4	29,074	8.0	1,960	0.1	1,748,536	9.2
Maryland	902,722	4.2	8,594	2.4	457,027	24.8	437,102	2.3
North Carolina	85,750	0.4	3,139	0.9	5,881	0.3	76,730	0.4
South Carolina	33,887	0.2	261	0.1	29,525	1.6	4,102	*
Virginia	1,226,921	5.8	6,049	1.7	294,237	16.0	926,636	4.9
West Virginia	7,076	*	25	*	0	0.0	7,051	*
TOTAL	5,725,201	26.9	68,389	18.9	807,582	43.9	4,849,231	25.4
EAST SOUTH CENTRAL								
Alabama	463,985	2.2	8,722	2.4	2,529	0.1	452,734	2.4
Kentucky	1,537	*	436	0.1	0	0.0	1,102	*
Mississippi	18,636	0.1	1,371	0.4	50	*	17,215	0.1
Tennessee	268,358	1.3	888	0.2	297	*	267,173	1.4
TOTAL	752,516	3.5	11,416	3.2	2,876	0.2	738,224	3.9

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.

Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

TABLE IV-5. NET VALUE AND PERCENT DISTRIBUTION OF DOD  
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE,  
ACCORDING TO TYPE OF CONTRACTOR: FY 1994

(Amounts in Thousands)

REGION AND STATE	TYPE OF CONTRACTOR							
	TOTAL		EDUCATIONAL INSTITUTIONS		OTHER NON-PROFIT INSTITUTIONS		BUSINESS FIRMS	
	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT
WEST SOUTH CENTRAL								
Arkansas	31,194	0.1	0	0.0	0	0.0	31,194	0.2
Louisiana	6,402	*	1,438	0.4	0	0.0	4,963	*
Oklahoma	8,223	*	924	0.3	0	0.0	7,299	*
Texas	1,699,402	8.0	21,347	5.9	45,518	2.5	1,632,538	8.5
TOTAL	1,745,221	8.2	23,708	6.6	45,518	2.5	1,675,995	8.8
MOUNTAIN								
Arizona	254,199	1.2	11,564	3.2	290	*	242,344	1.3
Colorado	1,670,890	7.8	5,180	1.4	0	0.0	1,665,710	8.7
Idaho	7,448	*	0	0.0	0	0.0	7,448	*
Montana	470	*	0	0.0	0	0.0	470	*
Nevada	4,633	*	46	*	0	0.0	4,587	*
New Mexico	168,744	0.8	12,063	3.3	459	*	156,222	0.8
Utah	69,624	0.3	20,867	5.8	820	*	47,936	0.3
Wyoming	63	*	63	*	0	0.0	0	0.0
TOTAL	2,176,070	10.2	49,784	13.8	1,569	0.1	2,124,716	11.1
PACIFIC								
Alaska	867	*	0	0.0	0	0.0	867	*
California	4,201,335	19.7	42,615	11.8	67,532	3.7	4,091,188	21.4
Hawaii	15,453	0.1	1,557	0.4	0	0.0	13,897	0.1
Oregon	9,874	*	1,421	0.4	0	0.0	8,452	*
Washington	133,083	0.6	1,160	0.3	10,899	0.6	121,023	0.6
TOTAL	4,360,612	20.5	46,753	12.9	78,431	4.3	4,235,428	22.2

Note: An '\*' in the percent column represents a figure of less than 0.05 percent.